

NC Medicaid Provider Frequently Asked Questions Repository

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Advanced Medical Home (AMH)		
Question	Answer	Topic
Will providers still receive management fees and if so, who will be responsible for paying them and will it be the same rate for all plans	Advanced Medical Home (AMH) providers will receive the same medical home fee for enrolled beneficiaries as they currently receive under Carolina ACCESS. For Medicaid Direct (fee-for-service) beneficiaries enrolled in Carolina ACCESS, the fee will be paid through NCTracks. For beneficiaries enrolled in managed care, the medical home fee will be paid by the PHP.	AMH
When will the PHP's have access to the list of ACO's/CIN's that attested to AMH level 3 capabilities?	Although AMH providers may identify a Clinically Integrated Network (CIN) during the attestation process, they are not obligated to contract with that CIN. For this reason, PHPs are encouraged to obtain the information from the AMH during the contracting process.	AMH
Will specialists be required to obtain authorizations from a patient's PCP like we used to have to do with Carolina Access?	For managed care enrolled beneficiaries, PHPs must establish and maintain a referral and prior authorization process with the AMH at its center. PHPs will offer a Provider Manual to all contracted providers which will offer education about the PHP and managed care requirements, including information related to provider responsibilities and billing.	AMH
Is the Attestation period still open?	The AMH Attestation Tool is still available for providers to review their current AMH status and attest to a higher tier. The Tool is available under Quick Links on the NCTracks secure Provider Portal Status and Management page.	AMH
Our CIN vendors are not yet offering component services but rather are rigidly offering only "comprehensive" care management, data aggregation, and empanelment reconciliation support. Can you offer advice as to how to proceed in our CIN negotiations?	Please refer to: https://medicaid.ncdhhs.gov/blog/2019/04/01/advanced-medicaid-home-update	AMH
How do providers enroll to be an Advanced Medical Home?	All practices must have completed the Carolina ACCESS enrollment process through NCTracks before they will be permitted to enroll in an AMH tier. Practices not currently enrolled in Carolina ACCESS may apply to participate through NCTracks at any time. Practices will not be required to contract with CCNC (i.e., become a CAII practice) in order to participate in the AMH program.	AMH

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<p>How do providers enroll to be an Advanced Medical Home?</p>	<p>Non-Carolina ACCESS providers who wish to join the AMH program must first request Carolina Access participation during their initial Medicaid provider enrollment application or via a Managed Change Request submitted in NCTracks under the primary care NPI. See “How to Enroll, Update or Terminate CCNC/CA Managed Care Plans” available at https://www.nctracks.nc.gov/content/public/provider/provider-user-guides-and-training/fact-sheets.html for more information. Once approved for Carolina ACCESS, the provider will automatically be approved as an AMH Tier 2 provider. The provider may then choose to attest to a higher tier using the AMH Attestation Tool, available under Quick Links on the NCTracks secure Provider Portal Status and Management page. There is a link to the "AMH Tier Attestation Job Aid" at the link offered above.</p>	<p>AMH</p>
<p>Is there a listing (or will a list be made available) of State known CINs and/or AMH Tier 3 entities that are performing Care Mgmt activities in house?</p>	<p>This question is answered on FAQ #A7 (Will DHHS produce a list of approved CINs and other partners?) on the NC Medicaid website at https://files.nc.gov/ncdma/AMH_FAQs_2.8.2019.pdf.</p>	<p>AMH</p>
<p>Will our current case managers still be available to us for AMH?</p>	<p>Care management may change depending on the business agreements of the provider and their AMT tier designation. Care management for AMH Tier 2 providers is the responsibility of the Prepaid Health Plan. Care management for AMH Tier 3 providers is the responsibility of the provider.</p>	<p>AMH</p>
<p>How closely will AMH parallel with PCMH? If you are a level III PCMH practice, will that be enough to attest for AMH Tier 3?</p>	<p>Attestation for AMH Tier aligns with guidelines to NCQA Primary Care Medical Home certification but will require separate attestation using the NCTracks AMH Attestation Tool.</p>	<p>AMH</p>
<p>Who are considered AMH providers?</p>	<p>AMH providers are practices that offer primary care services to their patients. Participation in Carolina ACCESS is the gateway for participating in Carolina ACCESS. Existing Carolina ACCESS providers were grandfathered into the AMH program in the fall of 2018 as an AMH Tier 1 or Tier 2 depending on their Carolina ACCESS status. New providers who wish to join the AMH program must first request Carolina ACCESS participation in NCTracks.</p>	<p>AMH</p>
<p>How do we find out what Tier we are in?</p>	<p>The Office Administrator for existing AMH providers may confirm their AMH Tier status using the AMH Attestation Tool on the NCTracks Secure Provider Portal Status and Management Page. Choose the NPI and location for your inquiry and NCTracks will identify the AMH Tier to which you are currently assigned.</p>	<p>AMH</p>
<p>Hello! When you launch Medicaid MCO, is Carolina Access/AHM program will go away?</p>	<p>The Carolina ACCESS program will continue to be available for Medicaid Direct beneficiaries. The AMH program will serve Medicaid Managed Care members.</p>	<p>AMH</p>

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Behavioral Health		
<p>Will Behavioral Health LME's remain as they are or be converted to the new model?</p>	<p>Low intensity behavioral health services will be covered under Standard Managed Care Plans. LME-MCOs will continue to provide high intensity behavioral health services until the Behavioral I/DD Tailored Plans are introduced for qualifying high-need populations with a serious mental illness, serious emotional disturbance, substance use disorder, I/DD, or traumatic brain injury beneficiaries. For more information, see https://files.nc.gov/ncdhhs/TailoredPlan-CareManagement-PolicyPaper-FINAL-20180529.pdf</p>	<p>Behavioral Health</p>
Billing		
<p>This is Swain County Health Dept. I have heard that we will be billing Family Planning and state supplied vaccines through Medicaid as we currently do. Is this correct? We are very small and do not meet criteria to bill private insurances and still are not sure how this will affect us. Thanks!</p>	<p>Family Planning - PHPs must pay for family planning services regardless of if the provider is in network. Medicaid patients may see any Medicaid enrolled provider that offers family planning services, regardless of the provider's network status; however, providers do need the capability to bill the PHP to receive reimbursement. For populations solely in the Family Planning Medicaid program (MAFD), providers will continue to bill NCTracks, as beneficiaries in this category of Medicaid are not participating in managed care.</p> <p>State Supplied Vaccines - Providers will continue to use state supplied vaccines for Vaccines for Children (VFC) eligible children. For managed care enrolled children, the PHP will reimburse for the vaccine administration. For Medicaid Direct beneficiaries, vaccine administrations will continue to be billed to NCTracks.</p> <p>Local Health Departments are encouraged to secure PHP contracts as an essential provider to be reimbursed for services as an in-network provider.</p>	<p>Billing</p>
<p>Can you describe how the current MRI/DSH payments will be addressed through the transformation?</p>	<p>For information related to MRI/DSH, see the "Provider Payment and Contracts, NC Medicaid Managed Care 102" recorded webinar or transcript available at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-102---provider-payment-and-contracts,-nc-medicaid-managed-care-102</p>	<p>Billing</p>
<p>Currently we receive an EFT from Medicaid every week because there is a published Checkwriter schedule - going forward, we will continue to receive these weekly EFTs, or will they be coming on a different PHP defined check write schedule?</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. At a minimum, a PHP must pay or deny a clean medical claim within 30 calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within 14 calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation. Also check with each PHP to confirm their payment schedule.</p>	<p>Billing</p>

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<p>Have reimbursement guidelines been established to identify acceptable turnaround times for payments to providers? Such as: 1 month, 2 months, 3 months? When will providers know what to expect regarding payment time frames? Tracy Harrington, Venture Rehab Group</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. At a minimum, a PHP must pay or deny a clean medical claim within 30 calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within 14 calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation. Also check with each PHP to confirm their payment schedule.</p>	<p>Billing</p>
<p>Will rates remain the same or will there be capitated rates given providers and PHPs the ability to negotiate rates?</p>	<p>PHPs will receive a monthly capitated payment for each enrolled member and will contract with providers to deliver health services to their members. Although rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, all providers may negotiate their reimbursement arrangements with each PHP. Claims for managed care enrolled beneficiaries will be adjudicated by the PHP based on the agreed upon fee schedule.</p>	<p>Billing</p>
<p>Will the payment rates change? Will the fees/allowable vary by carrier?</p>	<p>Provider payment requirements are detailed in the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Although rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, all providers may negotiate their reimbursement arrangements with each PHP.</p>	<p>Billing</p>
<p>Will reimbursement rates be the same for all PHPs or does each set their own?</p>	<p>Provider payment requirements are detailed in the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Although rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, all providers may negotiate their reimbursement arrangements with each PHP.</p>	<p>Billing</p>
<p>for a child who has Medicaid and is under 3 and affiliated w/ the ITP/CDSA program, how will the "fee for service" versus managed care/maximum # of visits effect these children?</p>	<p>Unless the service is carved out of managed care, the PHP will reimburse for services rendered to a managed care enrolled beneficiary. PHPs must establish and maintain a referral and prior authorization process with the Advanced Medical Home at its center. Providers will request prior authorization as necessary from the PHP with which the beneficiary is enrolled, using a standardized prior authorization request form developed by the Department. PHPs must cover benefits in an amount, duration, and scope no less than those covered under current clinical coverage policies. In addition, the PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice program</p>	<p>Billing</p>

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	for the first ninety (90) days after implementation to ensure continuity of care for Members. For more information, and a list of carved out services, see the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1, which is available at https://www.ncdhhs.gov/request-information .	
When providers who do not accept Medicaid and now do not receive their Medicaid crossover from Medicare claims, will they begin to receive their claims?	Medicaid/NC Health Choice participating providers will contract with PHPs to receive payment for services rendered to managed care enrolled beneficiaries. PHPs may only contract with Medicaid enrolled providers. In addition, beneficiaries receiving both Medicare and Medicaid are excluded from managed care enrollment for up to five years. If a beneficiary is not enrolled with a PHP, then providers will use the current claims adjudication process for payment.	Billing
Care and Quality		
What types of providers are eligible to apply to be an advanced medical home provider?	Participation in the Carolina ACCESS program is the gateway for participation as an Advanced Medical Home. A list of eligible Carolina ACCESS taxonomies is available at https://www.nctracks.nc.gov/content/public/providers/provider-enrollment/supporting-information.html .	Care and Quality
AMH stands for: Advanced medical what?	It stands for Advanced Medical Home. Please refer to the AMH Provider Manual at: https://files.nc.gov/ncdma/documents/Providers/Programs_Services/amh/AMH_Provider-Manual_08272018.pdf Additional information is available at: https://medicaid.ncdhhs.gov/advanced-medical-home	Care and Quality
I'm still not clear on the regions. Can/Will Medical Homes be included in or serve more than one region?	A regional map is available on the Medicaid Transformation website at https://www.ncdhhs.gov/assistance/medicaid-transformation . Although not required, providers are encouraged to explore contracting options with each PHP.	Care and Quality
Considering your focus on oversight, when do you expect the EQR RFP to be released? Will the RFP include Readiness Review services?	For information on the Request for Proposal for NC Medicaid External Quality Review Organization Services, go to https://www.ncdhhs.gov/request-information	Care and Quality

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<p>Have you established timelines for the continuity of care plan for beneficiaries who will be enrolled in the new plans?</p>	<p>The PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice for the first ninety (90) days after implementation to ensure continuity of care for Members. For the first sixty (60) days after Medicaid Managed Care launch, the PHP shall pay claims and authorize services for Medicaid eligible nonparticipating/out of network providers equal to that of in network providers until end of episode of care or the 60 days, whichever is less.</p>	<p>Care and Quality</p>
<p>As a DME provider, how will prior approvals be handled now? Currently we upload to NCTracks, so does this new change mean NCTracks will be going away???</p>	<p>For fee-for-service beneficiaries, prior approval requests will follow the current process and be submitted via NCTracks. For managed care enrolled beneficiaries, PHPs must establish and maintain a referral and prior authorization process with the AMH at its center. Providers, including DME providers, will request prior authorization as necessary from the PHP with which the beneficiary is enrolled, using a standardized prior authorization request form developed by the Department. In addition, the PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice program for the first ninety (90) days after implementation to ensure continuity of care for Members.</p>	<p>Care and Quality</p>
<p>What will happen with Prior Approval requests and approvals on when Medicaid Managed Care is launched?</p>	<p>For fee-for-service beneficiaries, prior approval requests will follow the current process and be submitted via NCTracks. For managed care enrolled beneficiaries, PHPs must establish and maintain a referral and prior authorization process with the AMH at its center. Providers will request prior authorization as necessary from the PHP with which the beneficiary is enrolled, using a standardized prior authorization request form developed by the Department. In addition, the PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice program for the first ninety (90) days after implementation to ensure continuity of care for Members.</p>	<p>Care and Quality</p>
<p>is this correct: For Tier 2, practices already participating in Carolina ACCESS may be grandfathered in based on their standing in CAI or II. CAII practices will be grandfathered in, while current CAI practices will be required to indicate their intent to join Tier 2 by selecting an option on the NCTracks site</p>	<p>In September 2018, participating Carolina ACCESS (CAI) and Community Care of NC (CAII) providers were grandfathered into the AMH program in preparation for managed care. CAI providers were grandfathered in as AMH Tier 1 providers and CAII providers were grandfathered in as AMH Tier 2 providers. AMH providers have the option to attest to a higher tier (up to Tier 3) using the AMH Attestation Tool available on the NCTracks secure Provider Portal Status and Management page. The AMH Tier Attestation Job Aid is available at</p>	<p>Care and Quality</p>

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	https://www.nctracks.nc.gov/content/public/provider-s/provider-user-guides-and-training.html	
eyeglasses now come from Nash Correctional, will they be coming from individual labs now	Fabrication of eyeglasses, including complete eyeglasses, eyeglasses lenses, and ophthalmic frames are services carved out of managed care. The process for these services will not change with managed care.	Care and Quality
Will prior authorizations for services be determined by each PHP individually or standardized across all plans? Will the requirements stay the same as currently for all procedures or services?	For managed care enrolled beneficiaries, PHPs must establish and maintain a referral and prior authorization process with the AMH at its center. Providers will request prior authorization as necessary from the PHP with which the beneficiary is enrolled, using a standardized prior authorization request form developed by the Department. PHPs must cover benefits in an amount, duration, and scope no less than those covered under current clinical coverage policies. In addition, the PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice program for the first ninety (90) days after implementation to ensure continuity of care for Members.	Care and Quality
How might you see the rather broad range of partners involved in Food Security for example to be involved with the PHP's as a provider? I would anticipate many are not currently a provider.	Providers may continue to use current community resources to address food insecurities. In the future, food insecurities will be part of the Healthy Opportunities initiative. For more information, visit the Healthy Opportunities website at https://www.ncdhhs.gov/about/departments/initiatives/healthy-opportunities	Care and Quality
I had begun the application submission process for Advanced Medical Home Tier Attestation through NCTracks however on submission, I receive the response below. When I contacted the NCTracks Call Center I was referred to you. Would you please advise as to why the application failed to save AMH tier status and answers?	The Office Administrator identified on the provider record must answer the attestation questions affirmatively, confirming their intent to perform all required components, in order to successfully attest to a higher tier. An AMH Tier Attestation Job Aid is available at: https://www.nctracks.nc.gov/content/public/provider-s/provider-user-guides-and-training.html to offer additional guidance.	Care and Quality
Can an independent practice participate in more than one CIN?	AMHs will be free to choose and contract with any individual CIN or multiple CINs and/or other partners that best meet their needs. For more information, see the policy paper available at https://medicaid.ncdhhs.gov/advanced-medical-home .	Care and Quality

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<p>During the webinar on 1/24, it was stated that Care Managers will receive training to equip them to handle physical, behavioral health, TBI, and I/DD service coordination and needs. Who will provide this training?</p>	<p>Behavioral I/DD Tailored Plans will be responsible for training all care managers serving their beneficiaries and developing training curricula encompassing training topics specified by the Department. For more information, see the policy paper at https://medicaid.ncdhhs.gov/behavioral-health-idd-tailored-plans.</p>	<p>Care and Quality</p>
<p>Are there plans to pay for care management/coordination by MCD managed care as Medicare currently does?</p>	<p>Medical homes that elect to perform care management functions and attest that they can do so, will be reimbursed for providing care management.</p>	<p>Care and Quality</p>
<p>Claims/Billing/EPS</p>		
<p>Will we still file our fee for service and other claims in NCTracks?</p>	<p>Yes, providers must file our fee for service and other claims in NCTracks.</p>	<p>Claims/Billing/EPS</p>
<p>Willing the timely filing limit change based on the PHP's current limit?</p>	<p>Pursuant to N.C. Gen. Stat. § 58-3-225(f), the PHP may require that claims be submitted within one hundred eighty (180) calendar days after the date of the provision of care to the Member by the health care provider and, in the case of health care provider facility claims, within one hundred eighty (180) calendar days after the date of the Member's discharge from the facility. However, the PHP may not limit the time in which claims may be submitted to fewer than one hundred eighty (180) calendar days. Unless otherwise agreed to by the PHP and the provider, failure to submit a claim within the time required does not invalidate or reduce any claim if it was not reasonably possible for the provider to file the claim within that time, provided that the claim is submitted as soon as reasonably possible and in no event, except in the absence of legal capacity of the provider, later than one (1) year from the time submittal of the claim is otherwise required.</p>	<p>Claims/Billing/EPS</p>
<p>Will all claims filing now be through the PHP's?</p>	<p>Medicaid/NC Health Choice beneficiary assignment determines claim submission requirements. Claims for Medicaid/NC Health Choice beneficiaries enrolled with a PHP will be submitted to the PHP with which the beneficiary is assigned. If the beneficiary is not enrolled with a PHP, then the beneficiary is in the fee-for-service program, or Medicaid Direct, and claims would be submitted to NCTracks.</p>	<p>Claims/Billing/EPS</p>

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Will request for payment for services/ claims still be forwarded to NTracks?	Medicaid/NC Health Choice beneficiary assignment determines claims submission requirements. Claims for Medicaid/NC Health Choice beneficiaries enrolled with a PHP will be submitted to the PHP with which the beneficiary is assigned. If the beneficiary is not enrolled with a PHP, then the beneficiary is in the fee-for-service program, or Medicaid Direct, and claims would be submitted to NTracks.	Claims/Billing/EPS
Will there be a centralized clearinghouse for processing billing claims to all PHPs?	For managed care enrolled beneficiaries, claims must be submitted to the PHP with which the beneficiary is enrolled.	Claims/Billing/EPS
Will there be a batch inquiry process to obtain Medicaid beneficiary enrolled PHP details needed for billing?	NTracks has been modified to include PHP and AMH/PCP enrollment information. Using the same NTracks eligibility verification process, providers can confirm beneficiary enrollment as fee-for-service or if managed care, the PHP and AMH/PCP to which the beneficiary is assigned.	Claims/Billing/EPS
What is considered "prompt pay"?	PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within 14 calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation .	Claims/Billing/EPS
Will the PHPs accept electronic claims from my EHR?	PHPs must have the automated capability to identify, process and reprocess claims.	Claims/Billing/EPS
Would the NPI be required on claims for patients being referred to another provider?	PHPs must establish and maintain a referral and prior authorization process with the Advanced Medical Home at its center. More specific information will be available to providers in the PHP Provider Manual. Once a provider is contracted with a PHP, the PHP will provide the necessary links to access their provider manual.	Claims/Billing/EPS
Clinical		
How will Medicaid Transformation affect Medicaid Transportation for the counties?	For managed care enrolled beneficiaries, non-emergency medical transportation will be covered by their assigned PHP. For more information, please see the Non-Emergency Medical Transportation (NEMT) Fact Sheet available at: https://files.nc.gov/ncdma/FactSheet4-NEMT-20190521.pdf .	Clinical

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How will the transformation effect Medicaid Transportation Services	Please refer to the NEMT Fact Sheet. https://files.nc.gov/ncdma/FactSheet4-NEMT-20190521.pdf	Clinical
Contracting/Network Adequacy		
Will there be new contract enrollment processes for us as providers with these new PHPs if we currently do not have a contract on file with them, or if we have a current contract with say BCBS, will this require a new/different contract with BCBS?	Even though a provider may be contracted with the commercial side of an insurance carrier, a contract specific to Medicaid is required for NC Medicaid Managed Care. Please refer to: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care	Contracting/Network Adequacy
How will NEMT Providers be selected by the PHPs?	For information related to Non-Emergency Medical Transportation under Medicaid managed care, please see the fact sheet available at https://files.nc.gov/ncdma/NCMedicaid-FactSheet-Non-Emergency-Medical-Transportation--NEMT--final-v2.0.pdf .	Contracting/Network Adequacy
Can PHPs start now on building networks (contracting with professionals) or do they have to wait until the protest "period" is done?	PHP's are currently contracting with providers.	Contracting/Network Adequacy
Does the any willing provider provision apply to both retail and specialty pharmacy networks the PHPs will build?	Yes, it applies to both retail and specialty pharmacy networks.	Contracting/Network Adequacy
Why were regions 3&4 selected for the PLE?	As required by Section 4. (6) b. of Session Law 2015-245, as amended by Session Law 2016-121, a PLE must cover any region in its entirety in which the PLE is contracted.	Contracting/Network Adequacy
Do hospitals and physicians MUST sign with all 4 insurers, or can we vet and verify which ones to work with?	PHPs are required to contract with "any willing qualified provider" but providers are not required to contract with every PHP.	Contracting/Network Adequacy
When will providers start getting information, we need to contact the 4 Medicaid Managed Care entities to establish contracts?	The PHP contact information is located at: https://medicaid.ncdhhs.gov/health-plan-contact-information . Providers may contact the PHP.	Contracting/Network Adequacy
Will those players who are awarded the state contract, do they have discretion of their networks and can they close their networks to providers who want to contract with them and qualify as Medicaid providers?	PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates.	Contracting/Network Adequacy
Do we wait for the PHP to contact us or do we reach out to them? What if we don't hear from them?	Providers that wish to contract with a PHP may proactively contact their office. A list of PHP contacts is available at https://medicaid.ncdhhs.gov/health-plan-contact-information	Contracting/Network Adequacy
If we are already contracted with the 4 statewide PHP will we need to do a	Yes. Even though a provider may be contracted with the commercial side of an insurance carrier, a contract	Contracting/Network Adequacy

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separate enrollment for the Managed Care Plans?	specific to Medicaid is required for Medicaid Managed Care.	
If we are out of network provider for private insurance how will this work with the PHPs?	NC Medicaid providers will need to complete a separate contract with each Primary Care Provider (PCP) to participate in Medicaid Managed Care. PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates.	Contracting/Network Adequacy
Are providers expected to sign up with all 4 statewide PHPs? When will providers be able to begin to enroll with PHPs?	No, not required to sign up with all PHP. Providers can begin enrolling with PHPs now.	Contracting/Network Adequacy
If our organization already has contracts in place, do we need to negotiate a new contract with these PHPs?	Yes, providers must negotiate a new contract with the PHPs.	Contracting/Network Adequacy
If a provider is contracted with one of the PHPs, does that ensure contracting with the others?	A provider contracted with one PHP does not automatically ensure contracting with the other PHPs.	Contracting/Network Adequacy
We are a Rural Health Center. We have been told that since we signed a contract with UHC, that we must accept them as a PHP regardless. What thoughts do you have? We were not given any options. We will not receive the reimbursement as we are now.	PHPs are required to contract with any willing qualified provider, but providers are not required to contract with each PHP. Contracts with PHPs under Medicaid managed care are separate and apart from commercial insurance contracting. PHPs must reimburse Federally Qualified Health Centers and Rural Health Centers, at no less than the Medicaid fee schedule for covered services; including the T1015 rate as a rate floor for all core services, and the Medicaid physician fee schedule for all non-core services. For wrap-around payments, the federal rules permit DHHS to continue making additional wrap around payments over and above the Health Plan payments. To accomplish this, DHHS will calculate a quarterly PPS reconciliation to determine quarterly wrap around payments in order to ensure that FQHC/RHCs receive aggregate payments equal to the PPS per-visit rate that is required by federal law. Annually, for those FQHC and RHC providers that are currently cost settled, DHHS will make an additional wraparound payment representing the difference between Medicaid costs and payments received for those services. For more information on rates, see the 'MCT 102 - Provider Payment and Contracts' presentation available at: https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-102---provider-payment-and-contracts,-nc-medicaid-managed-care-102	Contracting/Network Adequacy

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<p>How does this affect providers such as independent practitioners as defined by policy Medicaid Policy 10A and 10 B</p>	<p>Medicaid managed care includes the services provided in clinical coverage policy 10A and 10B. These provider types would need to consider contracting with PHPs in order to receive payments for services rendered to beneficiaries enrolled in managed care.</p>	<p>Contracting/Network Adequacy</p>
<p>Will solo practitioners, e.g., a speech-language pathologist in private practice, be less likely to receive contracts than larger practices? What are examples of "quality objectives" that will be utilized when contracting decisions are made?</p>	<p>PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates. A PHP's objective quality standards are the standards the PHP uses in contracting decisions. These may assess a provider's ability to deliver care and include specific defined thresholds for adverse quality determinations but must meet standards established by the NCQA and not be discriminatory. In addition, a PHPs objective quality standard must only be based upon the Medicaid-enrolled provider information provided by the Department to each PHP through the Credentialed Provider File and/or the provider information provided by the PDC.</p>	<p>Contracting/Network Adequacy</p>
<p>Will there be a set number of providers per region?</p>	<p>No, there are no limitations on the number of providers with which a PHP may contract.</p>	<p>Contracting/Network Adequacy</p>
<p>Do we have to be enrolled with all the PHPs?</p>	<p>A provider may choose to contract with as many state-wide PHPs or regional PLEs as necessary to support their practice's business needs.</p>	<p>Contracting/Network Adequacy</p>
<p>How will managed care effect Durable Medical Equipment?</p>	<p>DME will be covered by capitated PHP contracts for all individuals who are mandatorily enrolled in managed care.</p>	<p>Contracting/Network Adequacy</p>
<p>When providers are working with the PHP network to negotiate the contracts is there a possibility of evergreen contracts?</p>	<p>DHHS does not anticipate the PHP provider contracts will have "Evergreen" provision due to the possible future changes to managed care under the waiver and the requirement for providers to be re-validated as Medicaid providers every three years.</p>	<p>Contracting/Network Adequacy</p>
<p>Do PHPs include home health care agencies?</p>	<p>PHPs will contract with home health care agencies if those agencies serve individuals who are in managed care and the agency is willing to contract with the PHP.</p>	<p>Contracting/Network Adequacy</p>
<p>Can a provider sign contracts with multiple PHP's</p>	<p>Yes, providers may sign multiple contracts with awarded PHPs.</p>	<p>Contracting/Network Adequacy</p>
<p>Why are insurance companies sending us letters to join their Medicaid managed care groups?</p>	<p>Under Medicaid managed care, PHPs will be responsible for establishing and maintaining an adequate network of providers to meet the health care needs of their beneficiaries by contracting with a diverse range of providers and establishing provider payment rates, subject to certain rules set by the Department.</p> <p>In preparation for Medicaid transformation, it is anticipated that Health Plans intending to submit a proposal to be part of Medicaid managed care will be initiating discussions with providers regarding contracting opportunities. Building provider networks</p>	<p>Contracting/Network Adequacy</p>

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	<p>is a standard business operation for health insurance companies, and a robust network is a key component of successful Medicaid Managed Care programs.</p> <p>Before Medicaid Managed Care becomes operational and PHPs begin to serve beneficiaries, Health Plans will be required to demonstrate that they meet North Carolina’s Medicaid network adequacy standards. During the procurement process, potential PHPs will have flexibility in how they demonstrate their ability to meet those standards in the future.</p>	
Do ancillary service providers, for example, laboratories, follow these same guidelines?	Ancillary services will be covered by capitated PHP contracts for all individuals who are mandatorily enrolled in managed care.	Contracting/Network Adequacy
Can providers contract with multiple PHPs?	Yes, providers may sign multiple contracts with awarded PHPs.	Contracting/Network Adequacy
Will LEA's be required to join PHP's?	As outlined in SL 2015-245 as amended by SL 2017-57, PHPs shall not cover services prescribed in an Individualized Education Program (IEP) provided or billed and performed by schools or individuals contracted with by Local Education Agencies.	Contracting/Network Adequacy
"Will all PHPs have speech therapy benefits in some way or will only certain plans cover speech therapy?"	Each PHP will be expected to provide all required services in accordance with legislation and specified by the Department.	Contracting/Network Adequacy
Will dental providers be required to participate in Medicaid managed care?	North Carolina Session Law 2015-245, as amended by Session Law 2016-121, excludes dental services from Medicaid managed care.	Contracting/Network Adequacy
Two companies have already contracted with me. Will the others be contacting me?	The PHP contact information is located on the DHB website. Providers may contact the PHP.	Contracting/Network Adequacy
We recently acquired providers from North Carolina and our group application along with affiliating the providers to our new group number are currently still in process ... can we go ahead and contract with the MCO plans?	PHPs may only contract with actively enrolled Medicaid and NC Health Choice providers. Once the providers have been enrolled through NCTracks the providers will be eligible for enrollment with the Health Plans.	Contracting/Network Adequacy
When can Specialists expect to see contracts and how do they fit into the transformation?	The PHP contact information is located on the Medicaid website. Providers may contact the PHP. All enrolled active NC Medicaid Providers information from NCTracks will be sent to the PDC, Wipro Infocrossing. The PDC will supplement the enrollment information and forward to the PHPs for quality determinations.	Contracting/Network Adequacy
At this point, which health plans have started reaching out to providers? I've only received correspondence from one health plan - AmeriHealth Caritas	The PHP contact information is located on the Medicaid website. Providers may contact the PHP.	Contracting/Network Adequacy
Will practices be able to request a cap on their attributed Medicaid population and, if so, how will this be	This information will be gathered by the PHP during the contracting process.	Contracting/Network Adequacy

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<p>done, especially with each PHP? How will this be managed?</p>		
<p>Right now, current provider contracts are ending with the local DSS in June. will we renew with DSS in July then with the PHP s later? or will the contracts pass directly to PHP s after ending in July.</p>	<p>Managed care changes will only apply to managed care enrolled beneficiaries. Services provided to Medicaid Direct beneficiaries will remain the same. For information related to beneficiary enrollment requirements, see the recorded webinars available on the Provider Transition to Medicaid Managed Care Training Courses at: https://medicaid.ncdhhs.gov/provider-playbook-training-courses</p>	<p>Contracting/Network Adequacy</p>
<p>What if you only have beneficiaries who have Medicaid 2ndary - do you need to contract with PHP's? Are these folks carved out (most ABD)?</p>	<p>Beneficiaries with Medicare and Medicaid are excluded from enrollment in Medicaid Managed Care for up to five years.</p>	<p>Contracting/Network Adequacy</p>
<p>When we reach out to the PHP what info do, they need from us?</p>	<p>PHPs must use the credentialing information provided by NCTracks and the PDC to make contracting decisions. However, PHPs may ask additional questions related to age restrictions, etc.</p>	<p>Contracting/Network Adequacy</p>
<p>Once we sign the contract from PHP, is there anything else the provider needs to do to complete the process?</p>	<p>Once the PHP contract is finalized, the information is automatically sent to the Enrollment Broker to be available in the Medicaid Managed Care Provider Directory. This process may take one to two weeks.</p>	<p>Contracting/Network Adequacy</p>
<p>Will we only be able to see patients in our region? example" patient is in region1 can they see a region 5 provider?</p>	<p>Beneficiary enrollment data will be viewed by all regions. It will not be restricted by region.</p>	<p>Contracting/Network Adequacy</p>
<p>Please clarify that an Agency contracted with one PHP in one geographical area, can the provider in that area (ex. area 5) see a client from another area (ex. area 1) My Agency has had problems under the current MCOs for "dislocated children".</p>	<p>Although not required, providers are encouraged to contract with any PHP serving the region from which the beneficiaries Medicaid is administered.</p>	<p>Contracting/Network Adequacy</p>
<p>Does negotiating contracts mean that different providers will be reimbursed at different rates for the same levels of service?</p>	<p>Providers will be reimbursed according to their contract (e.g., value-based payments or other incentive arrangements) as well as any applicable state provider rate floors.</p>	<p>Contracting/Network Adequacy</p>
<p>Will ALL providers who want to provide services NOT be accepted into Managed Care?</p>	<p>PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates. A PHP's objective quality standards are the standards the PHP uses in contracting decisions. These may assess a provider's ability to deliver care and include specific defined thresholds for adverse quality determinations but must meet standards established by the NCQA and not be discriminatory. In addition, a PHPs objective quality standard must only be based upon the Medicaid-enrolled provider information provided by the Department to each PHP</p>	<p>Contracting/Network Adequacy</p>

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	through the Credentialed Provider File and/or the provider information provided by the PDC.	
Can a PLE bid for and receive one of the 3 statewide contracts? The enabling legislation and RFI dated November 2017 indicate this is possible but please confirm.	Yes, a PLE can bid on one of the statewide contracts.	Contracting/Network Adequacy
Can a PHP decline an agreement for a willing provider?	PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates. A PHP’s objective quality standards are the standards the PHP uses in contracting decisions. These may assess a provider’s ability to deliver care and include specific defined thresholds for adverse quality determinations but must meet standards established by the NCQA and not be discriminatory. In addition, a PHPs objective quality standard must only be based upon the Medicaid-enrolled provider information provided by the Department to each PHP through the Credentialed Provider File and/or the provider information provided by the PDC.	Contracting/Network Adequacy
Jean- It was mentioned earlier that it will be 30 days for reimbursement to begin post contract and network building, will 30 days be the standard reimbursement time vs the current weekly pay that NC Medicaid provides?	PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within fourteen calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation	Contracts/Network Adequacy
When determining appropriate travel time to care, how is the role of public transportation considered? Many recipients may not have personal cars...	For additional information on PHP network adequacy standards please see policy paper, “Prepaid Health Plan Network Adequacy and Accessibility Standards,” published February 15, 2018 on the Medicaid transformation website. PHPs that are unable to meet the state’s network adequacy standards may request an exception for a specific access to care gap in a specific region. To determine whether an exception is granted, the Department may consider several factors, including geographic considerations.	Contracts/Network Adequacy
Credentialing		
Will all providers have to be credentialed with all the plans and if so, what is the process	Providers must be actively enrolled in NC Medicaid prior to contracting with a PHP (Health Plan). Provider enrollment still happens through NCTracks. A Provider Data Contractor (PDC) verifies credentialing data for enrolled providers and forwards the credentialing information to the Health Plans for quality determinations. Providers contract directly with the Health Plan(s). Refer to training webinar 104 posted on the Provider Playbook Training Courses page:	Credentialing

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	https://medicaid.ncdhhs.gov/provider-playbook-training-courses	
How will current NC providers become credentialed with the new payers?	Please refer to: https://medicaid.ncdhhs.gov/blog/2019/04/01/centralized-provider-credentialing	Credentialing
Will provider be required to credential with each PHP or will credentialing remain centralized with NCTracks?	Please refer to: https://medicaid.ncdhhs.gov/blog/2019/04/01/centralized-provider-credentialing	Credentialing
does this transformation require additional credentialing and new contracts for providers?	To ease administrative burden for providers, NC DHHS has a centralized credentialing and recredentialing process. Provider enrollment activities continue to go through NCTracks. Provider enrollment information is forwarded to the PDC to supplement credentialing data and submit to the PHPs to make quality determinations for contracting considerations. It is a provider's choice to enter into a contract with the Health Plan(s).	Credentialing
How do current NC providers become credentialed with the new MCO's? How soon can the credentialing be done?	Providers must be actively enrolled in NC Medicaid prior to contracting with a PHP (Health Plan). Provider enrollment still happens through NCTracks. A PDC supplements credentialing data for enrolled providers and forwards the credentialing information to the Health Plans for quality determinations. Providers contract directly with the Health Plan(s). Contracting is happening now. Refer to training webinar 104 posted at: https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-104---provider-policies,-nc-medicaid-managed-care-104	Credentialing
Enrollment/Credentialing		
Will providers need to enroll with the PHPs or if a provider with Medicaid will it be an automatic transition? If enrollment is required, will any of the PHPs institute a closed network thus not allowing all providers to contract?	Once enrolled/credentialed via NCTracks, providers must sign a contract with Prepaid Health Plans (PHPs) to be officially "in network" with that PHP. https://medicaid.ncdhhs.gov/providers/provider-playbook-medicaid-managed-care	Enrollment/Credentialing
Will our current credentialing as a Medicaid provider automatically be grandfathered into the new PHP network?	Once enrolled/credentialed via NCTracks, providers must sign a contract with PHPs to be officially "in network" with that PHP. https://medicaid.ncdhhs.gov/providers/provider-playbook-medicaid-managed-care	Enrollment/Credentialing
How do providers contact these selected health plans?	Providers must be actively enrolled in NC Medicaid prior to contracting with a PHP. Please send an email with any questions you may have related to Medicaid Managed Care to: Medicaid.Transformation@dhhs.nc.gov	Enrollment/Credentialing

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<p>How will physicians sign up with the 4 insurance companies?</p>	<p>Providers must be actively enrolled in Medicaid prior to contracting with a PHP. Once enrolled/credentialed via NTracks, providers can contract with the PHPs. PHPs may contact providers directly, but providers can contact the Health Plans. Please refer to: https://medicaid.ncdhhs.gov/health-plan-contact-information https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>For a Personal Care Service Provider, what is the procedure for joining a php?</p>	<p>Services covered in the NC Clinical Coverage Policy 3L, State Plan Personal Care Services are included in Medicaid Managed Care. Providers must be actively enrolled in NC Medicaid prior to contracting with a PHP. Once enrolled/credentialed via NTracks, providers can contract with the PHPs. Please refer to: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>Will providers currently credentialed with Medicaid automatically be credentialed with any PHPs they contract with?</p>	<p>A provider may choose to contract with as many state-wide PHPs or regional Provider Led Entities as necessary to support their practice's business needs. The PHP contact information is located at: https://medicaid.ncdhhs.gov/health-plan-contact-information. Providers may contact the PHP.</p>	<p>Enrollment/Credentialing</p>
<p>Will there be one credentialing process for providers (with all 5 entities)?</p>	<p>All enrolled active NC Medicaid providers' information from NTracks will be sent to the PDC, Wipro Infocrossing. The PDC will supplement the enrollment information and forward to the PHPs for quality determinations.</p>	<p>Enrollment/Credentialing</p>
<p>Are you going to go over these topics: •Provider enrollment and credentialing •Contracting with health plans</p>	<p>Providers will continue to enroll and re-credential with NC Medicaid through NTracks according to current requirements. Contracting with PHPs is a separate process between the provider and the PHP.</p>	<p>Enrollment/Credentialing</p>
<p>Is there a common enrollment process that can be a one-stop for providers, rather than having to go through duplicative and costly enrollment with each separate PHP?</p>	<p>Please refer to the April Special Medicaid Bulletin https://files.nc.gov/ncdma/documents/files/SpecialBulletin-April-2019-PDC-for-Medicaid-Managed-Care_1.pdf</p>	<p>Enrollment/Credentialing</p>
<p>As a DME Provider, how do we contact PHP's to negotiate contracts?</p>	<p>Durable Medical Equipment (DME) will be covered by capitated PHP contracts for all individuals who are mandatorily enrolled in managed care.</p> <p>To comply with the any willing provider requirement for Standard Plans, PHPs must contract with providers willing to accept reimbursement at or above the rate floor (or in an alternative payment arrangement providers and PHPs mutually agree upon) unless the provider does not meet "objective quality" standards. PHP contact information: "</p>	<p>Enrollment/Credentialing</p>
<p>Where is the contact information for the MCO's for providers to start credentialing process?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Enrollment/Credentialing</p>

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<p>Will providers be required to sign a contract with all 4 PHPs that have been chosen?</p>	<p>Please refer to: https://files.nc.gov/ncdma/documents/files/SpecialBulletin-April-2019-PDC-for-Medicaid-Managed-Care_1.pdf</p>	<p>Enrollment/Credentialing</p>
<p>Is the detailed information (contact department, telephone, fax, website) on PHP's available?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Enrollment/Credentialing</p>
<p>When will providers have to begin the credentialing process? If we are already credentialed with BC and UHC, will practices have a different and separate process?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/blog/2019/04/01/centralized-provider-credentialing</p>	<p>Enrollment/Credentialing</p>
<p>Will CCNC be a part of any the chosen Managed Care Providers</p>	<p>CCNC will continue to offer services to Medicaid Direct beneficiaries enrolled with a primary care provider.</p>	<p>Enrollment/Credentialing</p>
<p>When/how do the providers sign up with the PHPs so that we can continue to serve our patients?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/provider-transition-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>How do providers prepare for contracting with the prepaid health plans?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>Will all existing providers be issued contracts by the Prepaid Health Plans</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>When will the PHP contracts be available for Providers to fill out?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/provider-transition-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>Due to the regional phase in will contracting and directory readiness be focused on regions 2 and 4 for Phase 1?</p>	<p>Please refer to: https://medicaid.ncdhhs.gov/provider-transition-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>Will there be handouts or information that the PCP can obtain (printed) to give to our current Medicaid population to inform them of these changes? Brochures? Posters?</p>	<p>A County Playbook for Medicaid Managed Care, containing information and fact sheets for beneficiaries is available at https://medicaid.ncdhhs.gov/county-playbook-medicare-managed-care</p>	<p>Enrollment/Credentialing</p>
<p>With a July 1 enrollment start date (in regions 2 and 4), when do PHPs need to have their networks finalized? In time for that selection process?</p>	<p>Potential PHPs may have already started their efforts to build out their networks. Providers may have already been approached by potential PHPs and asked to sign Letters of Intent (LOIs) or initiate the contracting process. However, providers may choose not to sign LOIs at this time and consider its contracting options after PHPs have been selected by the Department.</p>	<p>Enrollment/Credentialing</p>

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When will providers need to start contracting with PHPs?	Potential PHPs may have already started their efforts to build out their networks. Providers may have already been approached by potential PHPs and asked to sign Letters of Intent or initiate the contracting process. However, providers may choose not to sign LOIs at this time and consider its contracting options now that PHPs have been selected by the Department.	Enrollment/Credentialing
Wipro Infocrossing is the selected centralized credentialing vendor; when do we start the credentialing process? And do we contact Wipro directly?	To ease administrative burden for providers, provider enrollment activities continue to go through NCTracks. Provider enrollment information is supplemented by the PDC, Wipro Infocrossing, and then sent to the PHPs to make quality determinations for contracting considerations.	Enrollment/Credentialing
If a provider is already a participating provider with BCBS & UHC, will we have to credential our providers for the managed care portion?	Please refer to: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care	Enrollment/Credentialing
As a solo private behavioral health provider that sees Medicaid children how do I continue to do this work?	A provider must maintain active enrollment with NC Medicaid and be contracted with the PHP in order to be paid for services rendered to managed care enrolled beneficiaries. If the treating provider is not contracted with a beneficiary's PHP, out of network guidelines may apply. For eligible beneficiaries not enrolled with a PHP at the time of service, Medicaid fee-for-service program guidelines still apply.	Enrollment/Credentialing
What is the process for applying for districts?	Providers will continue to enroll and credential with NC Medicaid through NCTracks and will contract with PHPs to provide and receive payment for services rendered to managed care enrolled beneficiaries. Separate PHP contracting is not required for each region. Once contracted with a PHP, the provider can offer in-network services to beneficiaries enrolled with that plan regardless of the region in which their Medicaid originates.	Enrollment/Credentialing
Will all physicians have to re-credential?	Providers will continue to enroll and re-credential with NC Medicaid through NCTracks according to current requirements.	Enrollment/Credentialing
If, for example, BCBS is granted the contract, will we have to re-credential with them for the Medicaid program, as happened with the Medicare HMO plan?	Please refer to the April 2019 Medicaid Special Bulletin Provider Data Contractor for Medicaid Managed Care: Guidance for Providers at: https://files.nc.gov/ncdma/documents/files/SpecialBulletin-April-2019-PDC-for-Medicaid-Managed-Care_1.pdf	Enrollment/Credentialing
Will currently enrolled Medicaid Providers need to enroll in managed care companies?	Health Plan contact information is on the DHB website at https://medicaid.ncdhhs.gov/health-plan-contact-information	Enrollment/Credentialing
When Medicaid managed care launch, do we need to re-enroll providers with the MCO plans or we must enroll	During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with	Enrollment/Credentialing

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<p>in the Medicaid first (NCTracks) & then report to MCO?</p>	<p>additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process. Together, this complete provider information (verified provider enrollment data plus managed care credentialing data) will be provided to PHPs.</p> <p>The PHPs will be expected to accept the information collected for Medicaid enrollment and the data from the national clearinghouse and use that combined data in their contracting process until the Provider Data Management /Credentials Verification Organization solution is fully implemented. PHPs internal provider network quality committees will use the information provided through this process. Providers will not be expected to give credentialing information to every PHP with which they intend to enter into a contract.</p> <p>The Department expects to prohibit PHPs, through the PHP contract, from requesting additional information from providers for use in making objective quality contracting decisions. Providers will interact with individual PHPs to establish their contract. For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” as well as “Centralized Credentialing and Provider Enrollment.” Both papers can be found on the Medicaid transformation website at: https://www.ncdhhs.gov/medicaid-transformation</p>	
<p>You mentioned technology at the beginning. Previous webinars have mentioned a new one-stop for technology system (credentialing, etc.) that is different than NCTracks. Is that still the intent? Will that be rolled out in the same time frame with all 4-5 PHP's accessing it?</p>	<p>During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process. Together, this complete provider information (verified provider enrollment data plus managed care credentialing data) will be provided to PHPs.</p> <p>The PHPs will be expected to accept the information collected for Medicaid enrollment and the data from the national clearinghouse and use that combined data in their contracting process until the PDM/CVO solution is fully implemented. PHPs internal provider network quality committees will use the information provided through this process. Providers will not be</p>	<p>Enrollment/Credentialing</p>

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	<p>expected to give credentialing information to every PHP with which they intend to enter into a contract. The Department expects to prohibit PHPs, through the PHP contract, from requesting additional information from providers for use in making objective quality contracting decisions. Providers will interact with individual PHPs to establish their contract. For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” as well as “Centralized Credentialing and Provider Enrollment.” Both papers can be found on the Medicaid transformation website at: https://www.ncdhhs.gov/medicaid-transformation</p>	
<p>What resources will be available for providers to get enrolled with the awarded MCOs - especially LTSS such as Home Care agencies and Assisted Living communities?</p>	<p>During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process. Together, this complete provider information (verified provider enrollment data plus managed care credentialing data) will be provided to PHPs. The PHPs will be expected to accept the information collected for Medicaid enrollment and the data from the national clearinghouse and use that combined data in their contracting process until the PDM/CVO solution is fully implemented.</p> <p>PHPs internal provider network quality committees will use the information provided through this process. Providers will not be expected to give credentialing information to every PHP with which they intend to enter into a contract. The Department expects to prohibit PHPs, through the PHP contract, from requesting additional information from providers for use in making objective quality contracting decisions. Providers will interact with individual PHPs to establish their contract. For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” as well as “Centralized Credentialing and Provider Enrollment.” Both papers can be found on the Medicaid transformation website at: https://www.ncdhhs.gov/medicaid-transformation</p>	<p>Enrollment/Credentialing</p>
<p>When is it estimated that providers will need to enroll with the PHPs?</p>	<p>Potential PHPs may have already started their efforts to build out their networks. Providers may have already been approached by potential PHPs and asked to sign Letters of Intent (LOIs) or initiate the</p>	<p>Enrollment/Credentialing</p>

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	contracting process. However, providers may choose not to sign LOIs at this time and consider its contracting options after PHPs have been selected by the Department.	
What is an example of an "objective quality concern" that would allow a PHP to not contract with an otherwise willing provider?	As indicated in the "Supporting Provider Transition to Medicaid Managed Care," Policy paper, examples of objective quality concerns may include a history of malpractice concerns or fraud, waste or abuse enforcement actions.	Enrollment/Credentialing
Can credentialing be done through CAQH?	Credentialing will continue to be complete using the centralized credentialing process available in NCTracks.	Enrollment/Credentialing
Do we need to re-enroll if we are already enrolled? Will we have to re-enroll our providers that have already been credentialed and approved by Medicaid?	<p>No, if you are already a Medicaid enrolled provider you will not need to re-enroll. However, to meet accreditation standards for managed care, PHPs will need additional information about providers that is not part of the existing credentialing process.</p> <p>This additional information is necessary because the existing Medicaid provider enrollment process (including credentialing) does not generally meet PHP's standards for a credentialing/contracting process or the standards necessary for a plan to be accredited by a nationally recognized accrediting organization. As mentioned during the webcast, providers should review Appendix C (Practitioner's) and Appendix D (Facilities) of the Centralized Credentialing and Provider Enrollment Policy paper that was released March 20, 2018. These appendices will clarify the additional required information or documentation that providers will need to provide to remain an enrolled Medicaid provider.</p>	Enrollment/Credentialing
Will currently enrolled providers have to update current provider records in NCTracks (or in another system) to be eligible to contract / be credentialed by the PHP's (at the beginning of the waiver roll out)?	Yes, currently enrolled Medicaid providers will need to update information or documentation at their normal re-validate anniversary to remain an enrolled Medicaid provider. As mentioned during the webcast, providers should review Appendix C (Practitioner's) and Appendix D (Facilities) of the Centralized Credentialing and Provider Enrollment Policy paper that was released March 20, 2018. These appendices will clarify the additional required information or documentation that providers will need to provide to remain an enrolled Medicaid provider.	Enrollment/Credentialing
How will SLPs, PTs, and OTs fit into the managed care system? What do they need to do to prepare for this transition? As a Speech Pathology company that serves children in several areas across NC, will we have to be providers with all PHP's to serve the children we see with Medicaid? How do these proposed changes	SLPs, PTs, and OTs serving individuals who are required to enroll in managed care will need to contract with PHPs to continue to be reimbursed for those services. As outlined in SL 2015-245 as amended by SL 2017-57, PHPs shall not cover services documented in an IEP including audiology, speech therapy, occupational therapy, physical therapy, nursing, and psychological services provided or billed Local Education Agencies or services provided and	Enrollment/Credentialing

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<p>affect the delivery of speech, OT, and PT services? How do these proposed changes affect the delivery of speech, OT, and PT services? How will this affect outpatient specialized service providers (OT, PT, SLP)?</p>	<p>billed by a Children's Developmental Services Agency (CDSA) that is included on the child's Individualized Family Service Plan. Information on North Carolina's move to Medicaid Managed Care and guidance to providers may be found on the Medicaid Transformation website at: https://www.ncdhhs.gov/medicaid-transformation</p>	
<p>Will group practices (therapy) be affected by this transformation?</p>	<p>Yes. Group therapy practices will need to contract with PHPs to provide group therapy services for beneficiaries enrolled in Medicaid Managed Care.</p>	<p>Enrollment/Credentialing</p>
<p>Will border providers still be eligible to contract with PHPs as they can enroll Medicaid now?</p>	<p>Yes, the Department will encourage that the PHP provider network outreach includes providers within 40-45 miles of contiguous state boarder. This is important, in our estimation, to ensure that there will be enough patient access within the time/distance access requirements for provider network adequacy.</p>	<p>Enrollment/Credentialing</p>
<p>Will mid-level providers still be required to credential with a PHP if that PHP has not previously credentialed midlevel's?</p>	<p>PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates. A PHP's objective quality standards are the standards the PHP uses in contracting decisions. These may assess a provider's ability to deliver care and include specific defined thresholds for adverse quality determinations but must meet standards established by the NCQA and not be discriminatory. In addition, a PHPs objective quality standard must only be based upon the Medicaid-enrolled provider information provided by the Department to each PHP through the Credentialed Provider File and/or the provider information provided by the PDC.</p>	<p>Enrollment/Credentialing</p>
<p>Did Lynne say PHP's could delegate credentialing to another entity?</p>	<p>No. In covering content for Provider Enrollment and Credentialing (slide 11) it was specifically stated that the Department will not permit PHPs to delegate any part of the credentialing process, including the quality determination, to another entity.</p>	<p>Enrollment/Credentialing</p>
<p>Will DME providers be required or encouraged to enroll or is this simply for primary care and specialists?</p>	<p>DME will be covered by capitated PHP contracts for all individuals who are mandatorily enrolled in managed care.</p> <p>To comply with the any willing provider requirement for Standard Plans, PHPs must contract with providers willing to accept reimbursement at or above the rate floor (or in an alternative payment arrangement providers and PHPs mutually agree upon) unless the provider does not meet "objective quality" standards.</p>	<p>Enrollment/Credentialing</p>
<p>When you all are referencing to home health- is this also independent practitioner providing OT, PT, SLP services in the home?</p>	<p>No, home health in this context is not referencing independent practitioners providing OT, PT, SLP services in the home.</p>	<p>Enrollment/Credentialing</p>

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Please define "providers" are these physicians or other types of "providers"	Providers includes all providers including physicians delivering services in the managed care program.	Enrollment/Credentialing
If the initial quality measures are the same, could it be determined during credentialing whether providers meet the quality standards?	No, we do not foresee that objective quality standards will be similar across all PHPs. Objective quality standards will be determined by each PHP and will be reviewed and approved by the DHHS.	Enrollment/Credentialing
Will Pharmacists be credentialed?	All enrolled active NC Medicaid providers' information from NCTracks will be sent to the PDC, Wipro Infocrossing. The PDC will supplement the enrollment information and forward to the PHPs for quality determinations.	Enrollment/Credentialing
Some of our providers are currently subject to onsite visits when enrolling or reverifying. Will this process be continued through PHPs and if a provider has had a successful site visit within the last 6 months would they need to repeat the site visit?	Site visits will continue to be conducted during the NCTracks application process as it is a federally mandated requirement applicable to certain providers depending on the provider's risk level in accordance to the provider's taxonomy including the type of services provided.	Enrollment/Credentialing
What is GDIT doing to reduce delays in processing of MCRs in the NCTracks Portal?	Medicaid Cost Reports are being processed timely by GDIT. If you are experiencing a delay, please contact NCTracks 800-688-6696.	Enrollment/Credentialing
Just got a notification that Carolina Complete Health - Centene is trying to credential one of my physicians through CAQH. Can someone please address this?	All enrolled active NC Medicaid providers information from NCTracks will be sent to the PDC, Wipro Infocrossing. The PDC will supplement the enrollment information and forward to the PHPs for quality determinations.	Enrollment/Credentialing
Can Agencies add new providers with the health plan and, if so, what are the standards?	All enrolled active NC Medicaid providers information from NCTracks will be sent to the PDC, Wipro Infocrossing. The PDC will supplement the enrollment information and forward to the PHPs for quality determinations.	Enrollment/Credentialing
With NC-Tracks taking an extended amount of time to approve the MCRs, how are we handling new clinicians that are "In Process" with NC-Tracks getting enrolled/credentialed with the PHPs? Is an MCR only pushed to the PHPs if it has been approved?	MCRs are being processed timely by GDIT. If you are experiencing a delay, please contact NCTracks 800-688-6696.	Enrollment/Credentialing
If our group changes from single specialty to Multi specialty what steps must be taken for this to be completed for 29 providers and 4 locations?	To change a taxonomy, the group should submit an MCR through NCTracks. No further steps need to be taken for the individual providers affiliated with the group NPI.	Enrollment/Credentialing
If we do not bill Medicaid but do bill state health insurance, we need to be enrolled as a Medicaid provider on NCTracks?? We bill BCBS for state employees.	The State Health Plan does not apply to NC Medicaid beneficiaries.	Enrollment/Credentialing
Is Infocrossing collecting the primary source verification, and information	A file from NCTracks is being sent daily to the PDC. The PDC will source verify the information daily or when applicable.	Enrollment/Credentialing

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<p>to supplement NCTracks, and if so, how is this occurring?</p>		
<p>Will providers be able to see their data as assembled by Infocrossing, and challenge anything they feel is inaccurate?</p>	<p>Providers may call the PDC helpdesk at 877-236-3198 or email NCProviderData.HelpDesk@wipro.com to inquire about data provided to the PHPs or verify that the key identifiers used to obtain information were correct. The PDC may also guide the provider on how to provide additional or updated information. When calling, have your NPI and other identifying information ready, as this is needed to verify your information.</p>	<p>Enrollment/Credentialing</p>
<p>Will the PSV process apply to all providers include group practices - or is does this apply mainly to IDTF's, ASC?</p>	<p>The process will apply to all providers except providers connected to LME/MCO providers.</p>	<p>Enrollment/Credentialing</p>
<p>Further to the PSV question - if that is the case, then where does the provider upload liability insurance since there is no place to do that in the current NCTracks portal.</p>	<p>Contact the PDC’s helpdesk at 877-236-3198 or email NCProviderData.HelpDesk@wipro.com with your information and they can make sure it gets added to their data repository.</p>	<p>Enrollment/Credentialing</p>
<p>Can PHP choose not to contract with certain providers? How do PHP determine essential providers?</p>	<p>PHPs are required to contract with any willing and qualified Medicaid enrolled provider except if the provider fails to meet the PHPs objective quality standards or the provider does not agree to the network rates. A PHP’s objective quality standards are the standards the PHP uses in contracting decisions. These may assess a provider’s ability to deliver care and include specific defined thresholds for adverse quality determinations but must meet standards established by the NCQA and not be discriminatory. In addition, a PHPs objective quality standard must only be based upon the Medicaid-enrolled provider information provided by the Department to each PHP through the Credentialed Provider File and/or the provider information provided by the PDC. The Essential Providers are identified on the file sent from the PDC to the PHP.</p>	<p>Enrollment/Credentialing</p>
<p>Will the credentialing process as described today be effective prior to PHP network development for the launch (directories) of Managed Medicaid?</p>	<p>They are using the described process.</p>	<p>Enrollment/Credentialing</p>
<p>Is speech therapy service being transitioned to managed care? If so, what is the process to become credentialed/contracted with the new providers?</p>	<p>Yes, Speech Therapy Services are being transitioned to Medicaid Managed Care. Please refer to the PHP RFP Section V. Scope of Services (Page 60 of 221) – Table 1: Summary of Medicaid and NC Choice Covered Services for additional details and key reference documents.</p> <p>To ease provider administrative burden, a centralized enrollment and credentialing process is a key component of the Medicaid Managed Care program design. Specific details of what is envisioned through</p>	<p>Enrollment/Credentialing</p>

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	these processes can be found in previously published policy papers (May 18, 2018 and March 20, 2018) that are located on the Medicaid website.	
How will NCTracks be utilized with Medicaid Managed Care?	Like today, NCTracks will be utilized to enroll providers in Medicaid and credential those providers until such time as a PDM/CVO vendor is contracted by the state.	Enrollment/Credentialing
Once the PDM/CVO is implemented does the State anticipate acceptance of paper applications? Or, will it only accept provider applications thru the online portal?	The state envisions that once the PDM/CVO is operational, that providers will use an electronic application to enroll. The application is envisioned to be interactive and have fields which may be pre-populated and/or will auto-populate for some fields.	Enrollment/Credentialing
URAC also provides CVO Accreditation. Will that be acceptable for the CVO (In addition to NCQA)?	Using a competitive bid process, the Department plans to engage an independent, third party, nationally recognized CVO and PDM solution. The types of bidders that may submit responses regarding their organization’s qualifications is not known to the DHHS at this time.	Enrollment/Credentialing
When enrolling and becoming credentialed with PHPs, the web course said providers would only have to complete the process one time. Will that one time cover up to all 15 PHPs, and they determine our participation from the application information provided?	<p>Yes, that is correct.</p> <p>PHPs will have access to credentialed providers information and will use a PHP Provider Network Participation Committee to decide whether to contract with a provider. This Committee cannot request additional information to make its quality determination.</p> <p>To comply with the any willing provider requirement, PHPs operating Standard Plans must contract with providers willing to accept reimbursement at or above the rate floor (or in an alternative payment arrangement providers and PHPs mutually agree upon) unless the provider does not meet “objective quality” standards. In addition, there are specific requirements for PHPs to include all essential providers (i.e., federally qualified health centers, rural health centers, local health departments, veterans’ homes and charitable/free clinics) in their provider networks.</p>	Enrollment/Credentialing
Is every current Medicaid provider guaranteed that they will be able to transition to a PHP network or do the individual PHP networks choose their own providers?	<p>PHPs will have access to credentialed providers information and will use a PHP Provider Network Participation Committee to decide whether to contract with a provider. This committee cannot request additional information to make its quality determination.</p> <p>PHPs operating Standard Plans must comply with the any willing provider requirement requiring PHPs to contract with providers willing to accept reimbursement at or above the rate floor (or in an alternative payment arrangement providers and PHPs mutually agree upon) unless the provider does not meet “objective quality” standards. In addition, there</p>	Enrollment/Credentialing

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	<p>are specific requirements for PHPs to include all essential providers (i.e., federally qualified health centers, rural health centers, local health departments, veterans’ homes and charitable/free clinics) in their provider networks. PHPs operating Tailored Plans are permitted as outlined in Session Law 2018-48 to operate closed provider networks for behavioral health, intellectual and developmental disability and traumatic brain injury services</p>	
<p>Does this mean NCTracks will be utilized for credentialing as it currently is? Or will the existing data in NCTracks be transitioned to the PHP selected?</p>	<p>During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process. Together, this complete provider information (verified provider enrollment data plus managed care credentialing data) will be provided to PHPs. The PHPs will be expected to accept the information collected for Medicaid enrollment and the data from the national clearinghouse and use that combined data in their contracting process until the PDM/CVO solution is fully implemented. PHPs internal provider network quality committees will use the information provided through this process. Providers will not be expected to give credentialing information to every PHP with which they intend to enter into a contract. The Department expects to prohibit PHPs, through the PHP contract, from requesting additional information from providers for use in making objective quality contracting decisions. Providers will interact with individual PHPs to establish their contract. For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” as well as “Centralized Credentialing and Provider Enrollment.” Both papers can be found on the Medicaid transformation website https://www.ncdhhs.gov/medicaid-transformation .</p>	<p>Enrollment/Credentialing</p>
<p>If we are currently serving MD/NCHC patient, will we be able to continue with the patients care if they choose a plan that as a provider we are not credentialed with?</p>	<p>Providers should not anticipate that they will continue to provide medical treatment and services to beneficiaries that choose to participate in a plan with whom they are not contracted unless there is an out-of-network arrangement (on a case-specific basis) established with the PHP or the beneficiary agrees to pay privately.</p>	<p>Enrollment/Credentialing</p>
<p>Will NCTracks be a part of the PDM/CVO process? Will NCTracks still be used to process Medicaid claims</p>	<p>During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with</p>	<p>Enrollment/Credentialing</p>

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<p>and prior authorizations, or will the PHP be responsible?"</p>	<p>additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process.</p> <p>Together, this complete provider information (verified provider enrollment data plus managed care credentialing data) will be provided to PHPs. The PHPs will be expected to accept the information collected for Medicaid enrollment and the data from the national clearinghouse and use that combined data in their contracting process until the PDM/CVO solution is fully implemented. PHPs internal provider network quality committees will use the information provided through this process. Providers will not be expected to give credentialing information to every PHP with which they intend to enter into a contract. The Department expects to prohibit PHPs, through the PHP contract, from requesting additional information from providers for use in making objective quality contracting decisions. Providers will interact with individual PHPs to establish their contract.</p> <p>For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” as well as “Centralized Credentialing and Provider Enrollment.” Both papers can be found on the Medicaid transformation website at https://www.ncdhhs.gov/medicaid-transformation.</p> <p>Regarding claims processing, NCTracks will continue to process Medicaid fee-for-service claims. Claims for managed care beneficiaries will be processed by PHPs with whom they are enrolled.</p>	
<p>Will providers currently enrolled need to re-enroll through the new process or will they be "grand-fathered" in?</p>	<p>No, providers will not be “grandfathered.” Currently enrolled Medicaid providers will not need to re-enroll to remain Medicaid providers. However, they will need to update information or documentation to remain an enrolled Medicaid provider.</p> <p>This additional information is necessary because the existing Medicaid provider enrollment process (including credentialing) does not generally meet PHP’s standards for a credentialing/contracting process or the standards necessary for a plan to be accredited by a nationally recognized accrediting organization.</p> <p>As mentioned during the webcast, providers should review Appendix C (Practitioner’s) and Appendix D (Facilities) of the Centralized Credentialing and</p>	<p>Enrollment/Credentialing</p>

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	<p>Provider Enrollment Policy paper that was released March 20, 2018. These appendices will clarify the additional required information or documentation that providers will need to provide to remain an enrolled Medicaid provider.</p>	
<p>Where can we locate the credentialing information?</p>	<p>Information on provider enrollment and credentialing can be accessed through previously published Policy papers on the Medicaid Transformation website at https://files.nc.gov/ncdhhs/documents/ProviderTransition_PolicyPaper_FINAL_20180518.pdf and https://files.nc.gov/ncdhhs/documents/Credentialing_ConceptPaper_FINAL_20180320.pdf.</p>	<p>Enrollment/Credentialing</p>
<p>What is PDM/CVO?</p>	<p>Using a competitive bid process, the Department plans to engage an independent, third party, nationally recognized CVO and PDM solution. Additional information on the integrated PDM/CVO solution can be found in two earlier published policy papers located on the Medicaid Transformation website at https://files.nc.gov/ncdhhs/documents/ProviderTransition_PolicyPaper_FINAL_20180518.pdf and https://files.nc.gov/ncdhhs/documents/Credentialing_ConceptPaper_FINAL_20180320.pdf</p>	<p>Enrollment/Credentialing</p>
<p>Why don't you use CAQH?</p>	<p>As indicated in the policy paper, "Supporting Provider Transition to Medicaid Managed Care," the Department will be establishing an integrated PDM and CVO. An RFP for the PDM/CVO will be issued soon. Once a vendor is selected and contracted with the DHHS, all credentialing will be done through the state's centralized credentialing process.</p>	<p>Enrollment/Credentialing</p>
<p>Would current providers need to be re-credentialed?</p>	<p>All Medicaid providers will need to re-credential as mandated by federal requirements.</p>	<p>Enrollment/Credentialing</p>
<p>"If you are already enrolled will you have to reapply under this new process."</p>	<p>Currently enrolled Medicaid providers will not need to re-enroll to remain Medicaid providers. However, they will need to update information or documentation to remain an enrolled Medicaid provider.</p> <p>This additional information is necessary because the existing Medicaid provider enrollment process (including credentialing) does not generally meet PHP's standards for a credentialing/contracting process or the standards necessary for a plan to be accredited by a nationally recognized accrediting organization.</p> <p>As mentioned during the webcast, providers should review Appendix C (Practitioner's) and Appendix D (Facilities) of the Centralized Credentialing and Provider Enrollment Policy paper that was released March 20, 2018. These appendices will clarify the additional required information or documentation that providers will need to provide to remain an enrolled Medicaid provider.</p>	<p>Enrollment/Credentialing</p>

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<p>Will NCTracks continue to be used as the credentialing platform?</p>	<p>During the transition period, providers will continue to enroll and reenroll in Medicaid using the current process under NCTracks. The Department will supplement its existing enrollment data with additional needed data. Specifically, the Department proposes to contract with a national provider data clearinghouse for verified primary-source information that meets an accrediting organization’s standards for an accredited credentialing process.</p> <p>For additional information on provider enrollment and credentialing, please see previously published policy papers on “Supporting Provider Transition to Medicaid Managed Care,” and “Centralized Credentialing and Provider Enrollment.” Both policy papers can be found on the Medicaid Transformation website at https://www.ncdhhs.gov/medicaid-transformation.</p>	<p>Enrollment/Credentialing</p>
<p>I've heard that each PHP can ask practices for more information after centralized credentialing. Is that true?</p>	<p>No, this is not accurate. PHPs will have access to credentialed providers information and will use a PHP Provider Network Participation Committee to decide whether to contract with a provider. This Committee cannot request additional information to make its quality determination. However, PHPs may request other administrative information necessary for contracting such as payment flows.</p>	<p>Enrollment/Credentialing</p>
<p>I apologize if I missed at the beginning, when do we need to start this application process? Do we go online to get the information of what is needed by Providers?</p>	<p>If you are not currently a Medicaid provider, then you should consider starting the enrollment process as soon as possible. You may find information about Medicaid Provider Enrollment on the DHHS website.</p>	<p>Enrollment/Credentialing</p>
<p>Finance</p>		
<p>What is the rate floor relative to the current Medicaid fee schedule?</p>	<p>Provider payment requirements are detailed in the RFP for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Rate floors, requiring PHPs to reimburse at 100% of the Medicaid fee-for-service rate, have been established for some provider types, while others will need to negotiate their reimbursement arrangements with the PHPs. The Department intends to have the rate period end on June 30, 2020 to align the future rate periods with the state fiscal year.</p>	<p>Finance</p>
<p>Hope the go live of these php programs won't be like NCTracks and payments won't be delayed? Do we need to plan for 30 days working capital since we get paid on weekly basis now?</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within fourteen calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation</p>	<p>Finance</p>

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Will any of these plans be a capitated plan?	PHPs will receive a monthly capitated payment for each enrolled member and will contract with providers to deliver health services to their members. PHPs will be subject to rigorous monitoring and oversight by DHHS across many metrics to ensure adequate provider networks, high program quality, and other important aspects of a successful Medicaid managed care program. Claims for managed care enrolled beneficiaries will be adjudicated by the PHP based on their fee schedule.	Finance
GDIT		
What role will CSRA play with Medicaid Managed Care as they are currently the fiscal agent for NC Medicaid	GDIT, using the NCTracks system, will continue to offer services as they do today. Under Medicaid Managed Care, CSRA will continue to offer enrollment and credentialing services and verify beneficiary eligibility, including identification of the PHP and AMH assignment. For fee-for-service beneficiaries not enrolled in managed care, CSRA will also continue to evaluate prior approval requests and adjudicate claims.	GDIT
Will NCTracks / GDIT play any role in the new Managed Care processes?	GDIT is the Fiscal Agent for North Carolina.	GDIT
Will this mean NCTracks will no longer be used after November 2019/ Feb 2020?	No, NCTracks will still be functional.	GDIT
Healthy Opportunities		
When you mentioned regions for the Health Opportunities Pilots...does that mean Medicaid regions or are other geographically defined areas eligible?	For more information on the Healthy Opportunities Pilots, go to https://www.ncdhhs.gov/about/department-initiatives/healthy-opportunities/healthy-opportunities-pilots .	Healthy Opportunities
Re healthy opportunity pilots, many of the areas of focus are the very issues most facing individuals with IDD. How can we dovetail those efforts?	For more information on the Healthy Opportunities Pilots, go to https://www.ncdhhs.gov/about/department-initiatives/healthy-opportunities/healthy-opportunities-pilots	Healthy Opportunities
Long-Term Services and Supports		
When do the changes effect Skilled Nursing Homes and Assisted Living Facilities?	Please refer to: https://files.nc.gov/ncdhhs/documents/LTSS-Vision_ConceptPaper_FINAL_20180405.pdf	LTSS
How will this effect skilled nursing facilities with residents being cared for under Medicaid? Will NC remain a case mix state!	Beneficiaries who reside in a nursing facility for a period of ninety (90) days or longer and are not being served by the Community Alternatives Program for Disable Adults (CAP/DA) will be temporarily excluded from managed care enrollment for a period of up to five (5) years. If an individual enrolled in a PHP resides in a nursing facility for ninety (90) days or more, such individual shall be disenrolled from the PHP on the first day of the month following the ninetieth (90th) day of the stay and enrolled in the Medicaid Fee for-	LTSS

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	<p>Service program. DHHS is conducting a series of webinars related to the transition to managed care. Long Term Support Services (LTSS) is a topic for these webinars. Please look for opportunities for engagement at https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care</p>	
Managed Care		
<p>Is routine vision going to be fee for service or will it be under managed care?</p>	<p>The Standard Plan includes coverage of routine eye exams, prescribing corrective lenses and dispensing visual aids. However, the fabrication of eyeglasses, including complete eyeglasses, eyeglasses lenses, and ophthalmic frames are carved out of managed care and would be provided to beneficiaries using the current process.</p>	<p>Managed Care</p>
<p>What have you planned to preserve current patient physician relationship since they are enrolled with their pep with ca program, can you allow this relationship to continue if provider enroll in one or more of these php and plea?</p>	<p>Refer to North Carolina’s Proposed Program Design for Medicaid Managed Care August 2017, page 45 https://files.nc.gov/ncdhhs/documents/files/MedicaidManagedCare_ProposedProgramDesign_REVFINAL_20170808.pdf</p>	<p>Managed Care</p>
Member Operations		
<p>Do Medicaid enrollees get to pick which MCO they will receive services for, or will they be assigned?</p>	<p>Beneficiaries will have a choice of PHP and AMH/PCP. If the beneficiary is required to enroll in managed care and a choice is not made, auto assignment will occur. For more information related to beneficiary enrollment, review the MCT 104 webinar available at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-104---provider-policies,-nc-medicare-managed-care-104. Information is also in the Medicaid Managed Care County Playbook available at https://medicaid.ncdhhs.gov/county-playbook-medicare-managed-care.</p>	<p>Member Operations</p>
<p>How will transportation services for beneficiaries change? Will the PHP broker those services?</p>	<p>PHPs will administer NEMT for qualifying beneficiaries enrolled in Medicaid Managed Care. For beneficiaries not enrolled with a PHP, NEMT services are handled the same way it is today.</p>	<p>Member Operations</p>
Non-Emergency Medical Transportation		
<p>Will the PHPs be reaching out to the counties about existing contracts concerning Non-Emergency Medicaid Transportation?</p>	<p>Please refer to: https://files.nc.gov/ncdma/FactSheet4-NEMT-20190521.pdf</p>	<p>NEMT</p>
<p>So, for clarification with NEMT, beneficiaries that have a PHP, the PHP will arrange and pay for NEMT services. Those individuals that are not in a PHP (CAP/DA, dual eligible) will have county DSS to arrange NEMT services?</p>	<p>Please refer to: https://files.nc.gov/ncdma/FactSheet4-NEMT-20190521.pdf</p>	<p>NEMT</p>

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<p>Will NEMT providers that are Currently in contract with the local county as a vendor have to apply for contracting with these PHPs or will their currently contracts be honored? Russell Davis w/ Carolina Custom Transportation</p>	<p>Please refer to: https://files.nc.gov/ncdma/FactSheet4-NEMT-20190521.pdf</p>	<p>NEMT</p>
<p>Other</p>		
<p>Are IDD duals (Medicare and Medicaid) required to join a TP? Does your status as an NC Innovations Waiver recipient matter? What if you are a dual and on the waiting list?</p> <p>What about duals on CAP-DA? Stay in FFS or choose SP and keep waiver or wait list spot?</p>	<p>Beneficiaries with Medicare and Medicaid are excluded from enrollment in Medicaid Managed Care for up to five years. NC Innovations Waiver participants are also excluded from Standard Plan enrollment but will be required to participate in the Behavioral IDD Tailored Plan slated for implementation in July 2021. If an Innovations Waiver participant chooses to enroll in a Standard Plan, their waiver participation must be ended. Being on a waiting list does not exempt a mandatory beneficiary from enrolling in managed care. CAP participants are excluded from Medicaid Managed Care. For more information about beneficiary enrollment requirements, see the MCT 104 webinar available at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-104---provider-policies,-nc-medicaid-managed-care-104</p>	<p>Other</p>
<p>When will it be determined what regions will be in phase 1 roll out and phase 2 roll out?</p>	<p>Please refer to: https://www.ncdhhs.gov/assistance/medicaid-transformation</p>	<p>Other</p>
<p>Will this power point be available to the audience for future review?</p>	<p>Please refer to: https://www.ncdhhs.gov/assistance/medicaid-transformation</p>	<p>Other</p>
<p>This was asked last time but what studies has the state of NC performed that shows that managed care has been successful in other states (GA, FL, TX)?</p>	<p>Please refer to: https://www.ncdhhs.gov/assistance/medicaid-transformation</p>	<p>Other</p>
<p>Good afternoon. Will this webcast be recorded? If yes, will the video link be sent to participants? Thank you</p>	<p>Webinar presentations, recordings, and transcripts are made available on the Provider Playbook for Medicaid Transformation at https://medicaid.ncdhhs.gov/providers/provider-playbook-medicaid-managed-care</p>	<p>Other</p>
<p>Where can we get a copy of this presentation?</p>	<p>Webinar presentations, recordings, and transcripts are made available on the Provider Playbook for Medicaid Transformation at https://medicaid.ncdhhs.gov/providers/provider-playbook-medicaid-managed-care</p>	<p>Other</p>
<p>Does NC DHHS expect to utilize the NCTracks MMIS system through the planned implementation of the Section 1115 Waiver, and/or is it envisioned that alternate MMIS</p>	<p>Please refer to: https://www.ncdhhs.gov/assistance/medicaid-transformation/proposed-program-design</p>	<p>Other</p>

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systems will be developed and brought online?		
Prepaid Health Plans		
Will there be provider led PHP's?	There are four statewide PHP contracts and one regional Provider-Led Entity awarded. For more information, see https://medicaid.ncdhhs.gov/health-plan-contact-information	PHP
Who will be the contact if a provider has a problem with a plan that they cannot get resolved?	The PHP shall handle provider appeals and grievances promptly, consistently, fairly, and in compliance with state and federal law and Department requirements.	PHP
Is there a need to contract with the PLE for regions 3 and 5 if already contracted with another statewide PHP's?	No, it is not required.	PHP
Will all the PHP's be used across the state or will each region have a PHP?	PHPs are state wide with the exception to the PLE which is limited to two regions.	PHP
Will each PHP have their own portal for checking eligibility, claims, and guidelines or will we still go through the NCTracks website for this information?	Providers may continue to use the NCTracks eligibility verification function to verify eligibility and managed care enrollment information. Each PHP will also offer the option to check eligibility and submit claims and will make a Provider Manual available to all in-network providers.	PHP
Will providers who are contracted with various PHP's such as BCBS and United and are not contracted with Medicaid such as Partners or Cardinal be able to now see Medicaid clients?	All providers must be enrolled in NC Medicaid to contract with the PHPs.	PHP
What exactly does Prepaid Health Plan mean? Will they get a set amount of money per member, and will that eventually result in capitation for providers?	DHHS is delegating the direct management of certain health services and financial risks to PHPs. PHPs will receive a monthly capitated payment for each enrolled member and will contract with providers to deliver health services to their members. PHPs will be subject to rigorous monitoring and oversight by DHHS across many metrics to ensure adequate provider networks, high program quality, and other important aspects of a successful Medicaid managed care program. Claims for managed care enrolled beneficiaries will be adjudicated by the PHP based on their fee schedule.	PHP
Will the Pharmacy (Point of service) program be included in the capitated rates? If not, then how will it be	PHPs will receive a monthly capitated payment and will contract with providers to deliver health services, including pharmacy, to their members. PHPs are required to adhere to the DHHS defined preferred	PHP

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<p>considered within the Managed Care Program?</p>	<p>drug list, cover all outpatient drugs for which the manufacturer has a Centers for Medicare and Medicaid Services (CMS) rebate agreement and for which DHHS provides coverage, and furnish covered benefits in an amount, duration, and scope no less than that of the same services furnished under Medicaid's fee-for-service program.</p>	
<p>Objective Quality Standards- How is this defined? How will DHHS ensure that this is measured in an objective and consistent manner?</p>	<p>DHHS must approve PHP policies regarding credentialing and contracting. Objective quality standards must assess a provider's ability to deliver care, include thresholds for adverse quality determinations, meet standards established by National Committee for Quality Assurance (NCQA), and not be discriminatory. Providers denied in-network participation due to objective quality standards have the right to appeal the decision. DHHS monitors provider appeals.</p>	<p>PHP</p>
<p>What does PHP stand for? Are they the same as LME or MCO's? How can an agency become a PHP?</p>	<p>For a complete overview of the types of managed care plans and glossary of terms, please see North Carolina's Proposed Program Design for Medicaid Managed Care that was released in August 2017 at https://files.nc.gov/ncdhhs/documents/files/MedicaidManagedCareProposedProgramDesign_REVFINAL_20170808.pdf.</p> <p>As defined in Session Law 2018-248 SECTION 1. Section 4 of S.L. 2015-245, as amended by Section 2(b) of S.L. 2016-121, Section 11H.17(a) of S.L. 2017-57, and Section 4 of S.L. 2017-186, reads as rewritten: "Prepaid Health Plan. – For purposes of this act, a Prepaid Health Plan (PHP) shall be defined as an entity, which may be a commercial plan or provider-led entity, that operates or will operate a capitated contract for the delivery of services pursuant to subdivision (3) of this section, or a local management entity/managed care organization (LME/MCO) that operates or will operate a BH IDD Tailored Plan pursuant to subdivision (10) of this section. Question # 36 for definition of a PHP. An LME may be a PHP.</p> <p>LME-MCO (Local Management Entity/Managed Care Organization)—A local management entity that is paid a capitated rate by DHHS to provide mental health, developmental disability, and substance abuse services to Medicaid beneficiaries pursuant to a combination of a section 1915(b) and a section 1915(c) waiver. For the Medicaid population, these entities are recognized under CMS Medicaid managed care rules and are also operating the 1915(b) and (c) waivers as Prepaid Inpatient Health Plans (PIHP). LME-MCOs also manage federal block grant, State, local and county funds for other behavioral health services.</p>	<p>PHP</p>

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<p>Please explain how the extra layer of a PHP is saving money while providing a better level of care to patients?</p>	<p>In September 2015, the General Assembly enacted Session Law 2015-245, directing the transition of Medicaid from a fee-for-service structure to a managed care structure. The Department intends to implement managed care in a manner that advances high-value care, improves population health, engages and supports providers, and establishes a sustainable program with predictable costs. DHHS will delegate the direct management of certain health services and financial risks to PHPs which will receive a monthly capitated payment and will contract with providers to deliver health services to their members. PHPs will be subject to rigorous monitoring and oversight by DHHS across many metrics to ensure adequate provider networks, high program quality, and other important aspects of a successful Medicaid managed care program.</p>	<p>PHP</p>
<p>Plan Administration</p>		
<p>What is the reason for this change; how will it help with the beneficiaries' care?</p>	<p>It was mandated by the NC General Assembly under Session Law 2015-245. For additional information see https://files.nc.gov/ncdma/Provider-Transition-To-Medicaid-Managed-Care-101_Final.pdf; page 4</p>	<p>Plan Administration</p>
<p>For counties providing Medicaid Transportation, what changes can be expected?</p>	<p>PHPs will cover transportation for members enrolled in the Medicaid Managed Care Standard Plan. For members not enrolled with a PHP, transportation is handled the same way it is today.</p>	<p>Plan Administration</p>
<p>Are the PLE's the same as the Lead Provider Entities for the Healthy Opportunities Pilot?</p>	<p>Please see the Healthy Opportunities website, https://www.ncdhhs.gov/about/department-initiatives/healthy-opportunities/healthy-opportunities-pilots, for more information.</p>	<p>Plan Administration</p>
<p>Will current Behavioral Health Providers be able to take Medicaid if not currently a provider for United Health or other companies mentioned?</p>	<p>See MCT 106: https://medicaid.ncdhhs.gov/nc-medicaid-managed-care-training-courses#mct-106:-behavioral-health-services:-standard-plans-and-transition-period</p>	<p>Plan Administration</p>
<p>How will providers enroll with the new PHP?</p>	<p>See: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Plan Administration</p>
<p>Are you any closer in determining how many pilots might be implemented or awarded?</p>	<p>There are four statewide PHP contracts and one regional Provider-Led Entity awarded. See: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Plan Administration</p>
<p>Will the new PHP plans reach out to us for enrollment/credentialing? What will be the provider enrollment process?</p>	<p>PHPs may contact providers directly; or providers may contact the Health Plans. See: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Plan Administration</p>

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<p>When will providers begin to process of contracts with the PHPs? How will this work? Do all providers under a practice need to be recredentialed with the individual plans or does the NCTracks/NCID credentialing apply to this?</p>	<p>PHPs may contact providers directly; or providers may contact the Health Plans. See: https://medicaid.ncdhhs.gov/health-plan-contact-information</p>	<p>Plan Administration</p>
<p>The county DSS agencies currently handle Non-Emergency Medicaid Transportation for Medicaid beneficiaries (determining eligibility, scheduling transportation, billing). Will this now become the PHP responsibility?</p>	<p>PHPs will cover transportation for members enrolled in the Medicaid Managed Care Standard Plan. For members not enrolled with a PHP, transportation is handled the same way it is today.</p>	<p>Plan Administration</p>
<p>Thank you so much for doing a fantastic job with such an incredibly complex transition. It is so reassuring to clearly see how the patients are top priority. It's very exciting to envision how this will benefit them!!! I do have a respectable question. Why was My Health not selected in the spirit of physician led entities? They have been such a large part of the care management work in NC that has taken place over the last 20 years.</p>	<p>Please refer to the NC Medicaid Managed Care PHP Contract Awards Fact Sheet: https://files.nc.gov/ncdhhs/medicaid/Medicaid-Factsheets-PHP-2.4.19.pdf</p>	<p>Plan Administration</p>
<p>So, by statewide does that mean Regions 3 &5 will be included in the Plan coverage?</p>	<p>Yes, all regions will be covered.</p>	<p>Plan Administration</p>
<p>2nd Ask - What is the timeline for the regional plans to be selected besides Carolina Complete Health, and does Carolina Complete Health count as 1 of the 2 regional plans?</p>	<p>PHP contracts have been awarded. Statewide PHP contracts were awarded to the AmeriHealth Caritas North Carolina, Inc, Blue Cross and Blue Shield of North Carolina, UnitedHealthcare of North Carolina, Inc., and WellCare of North Carolina, Inc. One regional PHP contract was awarded to Carolina Complete Health, a provider-led entity, which will offer plans in Regions 3 and 5.</p>	<p>Plan Administration</p>
<p>When will the new plans "go live" and when will the new plan year start officially?</p>	<p>Medicaid Managed Care will go live statewide on February 1, 2020.</p>	<p>Plan Administration</p>
<p>Will Personal Care Services be transitioned as well?</p>	<p>Services covered in the NC Clinical Coverage Policy 3L, State Plan Personal Care Services are included in managed care. For more information, see Addendum 1 (Scope of Services) of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation</p>	<p>Plan Administration</p>

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<p>what specific groups will be held back from the standardized plans?</p>	<p>Beneficiaries with partial benefits (i.e. Qualified Medicare Beneficiaries, MAFD) and beneficiaries in Community Alternative Programs (CAP) and the Program for All-Inclusive Care for the Elderly (PACE) are among those excluded from managed care enrollment. In addition, managed care enrollment for some beneficiaries will be delayed until Behavioral Health Tailored Plans are available, or until managed care is available statewide. For complete information regarding beneficiary enrollment in managed care, see the 'MCT 105 - Beneficiary Policies, NC Medicaid Managed Care' presentation available at: <u>https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-105---beneficiary-policies,-nc-medicaid-managed-care-105</u></p>	<p>Plan Administration</p>
<p>Is there a vision for how those that are uninsured might be still cared for from a community or regional level? Currently it seems like this is provided by a variety of non-profits and others and until or if Medicaid expansion occurs this still seems like a very important audience to address.</p>	<p>Medicaid Managed Care changes apply to Medicaid and NC Health Choice eligible beneficiaries. Review the North Carolina's Proposed Program Design for Medicaid Managed Care document, available at https://www.ncdhhs.gov/assistance/medicaid-transformation/proposed-program-design, for any program specific information related to the uninsured.</p>	<p>Plan Administration</p>
<p>Prior Authorization</p>		
<p>Will ST, OT, PT providers have a central Choice PA auth site or will each MCO have discretion over whether pre-authorization is required?</p>	<p>PHPs must establish and maintain a referral and prior authorization process with the AMH at its center. Providers will request prior authorization as necessary from the PHP with which the beneficiary is enrolled, but PHPs must use a standardized prior authorization request form developed by the Department. In addition, the PHP must honor existing and active prior authorizations on file with the Medicaid or NC Health Choice program for the first ninety (90) days after implementation to ensure continuity of care for Members.</p>	<p>Prior Authorization</p>
<p>Reimbursement</p>		
<p>CMS approved the coverage of acute kidney dialysis treatments in the outpatient facilities beginning January 1, 2017. NC Medicaid currently excludes payment of acute dialysis treatments in the outpatient setting. Are there plans to include payment for acute dialysis treatments in the outpatient setting within Managed Care?</p>	<p>According to the Medicaid's End-Stage Renal Disease Services (ESRD) clinical coverage policy (https://files.nc.gov/ncdma/documents/files/1A-34.pdf), acute dialysis treatments are currently reimbursed in accordance with Outpatient Hospital Reimbursement Methodology when performed in a non-ESRD certified hospital outpatient facility. Services described in this policy are part of Medicaid Managed Care and PHPs will, at minimum, offer coverage according to the ESRD policy. Providers are encouraged to discuss the potential for additional coverage of services with each PHP during contracting.</p>	<p>Reimbursement</p>

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<p>What is the DME Fee Schedule?</p>	<p>Current Medicaid fee schedules are available on the Medicaid Provider webpage (https://medicaid.ncdhhs.gov/providers). In Medicaid managed care, there are no rate floors for DME medical equipment providers. DME providers will need to negotiate their reimbursement arrangements with the PHPs. For more information on rates, see the 'MCT 102 - Provider Payment and Contracts' presentation available on the 'Providers Transitioning to Managed Care' link on the webpage referenced above, or review Addendum 1 (Scope of Services) and 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information.</p>	<p>Reimbursement</p>
<p>Will the rates remain the same for the first year?</p>	<p>Provider payment requirements are detailed in the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, while others will need to negotiate their reimbursement arrangements with the PHPs with each contract. The Department intends to have the rate period end on June 30, 2020 to align the future rate periods with the state fiscal year.</p>	<p>Reimbursement</p>
<p>For DME, why are fee schedule rates determined by Provider negotiation with Managed Care PHP?</p>	<p>Provider payment requirements are established to comply with state law, encourage continued provider participation in the Medicaid program to ensure Member access, and support safety net providers by sustaining current reimbursement levels using mechanisms that mitigate the risk of PHP steerage to other providers.</p>	<p>Reimbursement</p>
<p>Why aren't all providers offering the same fee schedule rate?</p>	<p>Provider payment requirements are established to comply with state law, encourage continued provider participation in the Medicaid program to ensure Member access, and support safety net providers by sustaining current reimbursement levels using mechanisms that mitigate the risk of PHP steerage to other providers.</p>	<p>Reimbursement</p>
<p>Do you expect rate floors to be the same a current Medicaid fee for service rates?</p>	<p>DHHS has established rate floors at fee-for-service levels for specific provider types but higher rates may be negotiated with the PHP. Providers with no rate floor requirement must negotiate rates with the PHP. For more information, see Addendum 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information.</p>	<p>Reimbursement</p>

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<p>How will this affect RHCs that are paid AIR?</p>	<p>PHPs must reimburse FQHCs and RHCs at no less than the Medicaid fee schedule for covered services; including the T1015 rate as a rate floor for all core services, and the Medicaid physician fee schedule for all non-core services. For wrap-around payments, the federal rules permit DHHS to continue making additional wrap around payments over and above the Health Plan payments. To accomplish this, DHHS will calculate a quarterly PPS reconciliation to determine quarterly wrap around payments in order to ensure that FQHC/RHCs receive aggregate payments equal to the PPS per-visit rate that is required by federal law. Annually, for those FQHC and RHC providers that are currently cost settled, DHHS will make an additional wraparound payment representing the difference between Medicaid costs and payments received for those services. For more information on rates, see the 'MCT 102 - Provider Payment and Contracts' presentation at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-102---provider-payment-and-contracts,-nc-medicare-managed-care-102</p>	<p>Reimbursement</p>
<p>Are there any plans for the Fee Schedule to be changed (It's been the same for several years)</p>	<p>For managed care, provider payment requirements are detailed in the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, while others will need to negotiate their reimbursement arrangements with the PHPs with each contract. The Department intends to have the rate period end on June 30, 2020 to align the future rate periods with the state fiscal year.</p>	<p>Reimbursement</p>
<p>Will there be any payment interruptions?</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within fourteen calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation.</p>	<p>Reimbursement</p>
<p>Why do pediatricians receive lower reimbursement than adults? We take care of 70% of the patients and receive 30% of the money.</p>	<p>Medicaid fee schedules, available at https://medicaid.ncdhhs.gov/providers, are established according to provider type. Reimbursement for the CPT/HCPCS code billed is the same regardless of the age of the beneficiary served.</p>	<p>Reimbursement</p>

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<p>Will our reimbursement still include the monthly maintenance fee?</p>	<p>Carolina ACCESS and AMH providers will continue to receive the same medical home fee (\$2.50/\$5.00) for providing care coordination to enrolled beneficiaries. For managed care beneficiaries, the AMH medical home fee will be paid by the PHP so providers will need to be contracted with the PHP to receive payment. For fee-for-service beneficiaries, the Carolina ACCESS medical home fee will be paid through NCTracks as it is today.</p>	<p>Reimbursement</p>
<p>Should Providers expect their Fee for Service Rates to be Cut? By how much?</p>	<p>Provider payment requirements are detailed in the Request for Proposal NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Rate floors, requiring PHPs to reimburse at 100% of the Medicaid fee-for-service rate, have been established for some provider types, while others will need to negotiate their reimbursement arrangements with each PHP.</p>	<p>Reimbursement</p>
<p>Will the current Provider Tax change or be discontinued?</p>	<p>Medicaid managed care changes do not affect federal or state tax requirements.</p>	<p>Reimbursement</p>
<p>Will reimbursement stay at the current level for the first year once managed care has been implemented?</p>	<p>Provider payment requirements are detailed in the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plans, Addendums 1 and 4, which is available at https://www.ncdhhs.gov/request-information. Rate floors, requiring PHPs to reimburse at 100 percent of the Medicaid fee-for-service rate, have been established for some provider types, while others will need to negotiate their reimbursement arrangements with the PHPs with each contract. The Department intends to have the rate period end on June 30, 2020 to align the future rate periods with the state fiscal year.</p>	<p>Reimbursement</p>
<p>Will provider reimbursement be interrupted in the process, and if so for how long?</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within fourteen calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/request-information.</p>	<p>Reimbursement</p>
<p>So, providers can continue to be fee-for-service, but will be charged \$2 to \$2.50 per claim?</p>	<p>Providers may choose to not contract with a PHP, but with the exception of out of network emergency services, post-stabilization services and services provided during transitions in coverage, the PHP shall be prohibited from reimbursing an out of network provider more than ninety (90) percent of the Medicaid fee-for-service rate if the PHP has made a good faith effort to contract with a provider but the</p>	<p>Reimbursement</p>

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	<p>provider refused, or if the provider was excluded from the PHP's network for failure to meet Objective Quality Standards. For more information, see Out of Network Provider Payments in Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/assistance/medicaid-transformation. If the beneficiary is in the fee-for-service program, then claims continue to be submitted to NCTracks.</p>	
<p>Will Independent OT, PT and SLP providers remain at the same rate of reimbursement</p>	<p>There is no rate floor or other rate requirement in the contract with the PHPs for independent Occupational Therapist, Physical Therapist, Speech Language Pathologist providers. These provider types will need to negotiate rates with the PHPs.</p>	<p>Reimbursement</p>
<p>Are HCBS LTSS providers and Home Health providers subject to the rate floor requirement?</p>	<p>DHHS has established rate floors at fee-for-service levels for specific provider types but higher rates may be negotiated with the PHP. Providers with no rate floor requirement must negotiate rates with the PHP. For more information, see Addendum 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information.</p>	<p>Reimbursement</p>
<p>How do you define, PHP's "prompt payment of services" when at the current NCTracks payment are made within a week after billed?</p>	<p>PHPs must reimburse medical and pharmacy providers in a timely and accurate manner. For medical claims, a PHP must pay or deny a clean medical claim within thirty calendar days. For pharmacy claims, a PHP must pay or deny a clean claim within fourteen calendar days. For more information, see Addendum 1 of the Request for Proposal for Medicaid Managed Care Prepaid Health Plans at https://www.ncdhhs.gov/request-information</p>	<p>Reimbursement</p>
<p>Will Medicaid negotiate a payment rate with PHP, or will each individual provider have to negotiate with PHP for a reimbursement rate?</p>	<p>Providers will negotiate a payment rate with each PHP. DHHS has established rate floors at fee-for-service levels for specific provider types but higher rates may be negotiated. Providers with no rate floor requirement must negotiate rates with the PHP. For more information, see Addendum 1 (Scope of Services) and Addendum 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information.</p>	<p>Reimbursement</p>
<p>Will rate floors be set for Durable Medical Equipment? If not, is there any guidance on how DME rates may be affected?</p>	<p>In Medicaid managed care, there are no rate floors for DME medical equipment providers. DME providers will need to negotiate their reimbursement arrangements with the PHPs. For more information on rates, see the 'MCT 102 - Provider Payment and Contracts' presentation at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-102---provider-payment-and-</p>	<p>Reimbursement</p>

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	contracts,-nc-medicaid-managed-care-102 , or review Addendum 1 (Scope of Services) and Addendum 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information .	
Are the rate floors published on the website final or proposed?	For information on rates, see the 'MCT 102 - Provider Payment and Contracts' presentation available at https://medicaid.ncdhhs.gov/provider-playbook-training-courses#mct-102---provider-payment-and-contracts,-nc-medicaid-managed-care-102 , or review Addendum 4 (Draft Rate Book) of the Request for Proposal for NC Medicaid Managed Care Prepaid Health Plan available at https://www.ncdhhs.gov/request-information .	Reimbursement
How will this relate to optometry practices glasses provided?	PHPs shall not cover the fabrication of eyeglasses, including complete eyeglasses, eyeglass lenses, and ophthalmic frames. Eye exams for individuals who must participate in managed care will be covered by PHPs.	Reimbursement
Will claims/billing still be submitted through NC tracks or to each payer via that payer's EDI systems??	Reimbursement for services provided by a provider contracted with a PHP will be submitted to the PHP. Fee-for-service providers will be reimbursed through NCTracks.	Reimbursement
Will reimbursement by MCOs will come via NCTracks?	Reimbursement for services provided by a provider contracted with a PHP will be submitted to the PHP and reimbursed by the PHP's. Fee-for-service providers will be reimbursed through NCTracks.	Reimbursement
"Claims will be submitted to the PHP" and the "reimbursement will come from NCTracks"....is that correct? that the actual checks will come from NCTracks?	Reimbursement for services provided by a provider contracted with a PHP will be submitted to the PHP and reimbursed by the PHP's. Fee-for-service providers will be reimbursed through NCTracks.	Reimbursement
Providers will bill the PHPs and the payment will generated to NCTracks?	Reimbursement for services provided by a provider contracted with a PHP will be submitted to the PHP and reimbursed by the PHP's. Fee-for-service providers will be reimbursed through NCTracks.	Reimbursement
Can you please provide the reimbursement guidelines for PHP vs FFS where will claim go and who will reimburse?	Reimbursement for services provided by a provider contracted with a PHP will be submitted to the PHP and reimbursed by the PHP's. Fee-for-service providers will be reimbursed through NCTracks.	Reimbursement
If a patient must be seen by a specialist outside of the pep scope of care, does the payment for the specialist come of the pep management care fee or does the specialist file care to patient health plan?	The specialist would submit a claim to the PHP for services rendered.	Reimbursement
Can you tell me where I can find the policy you just spoke about that you	See the April 2018 NC Medicaid Bulletin available at https://medicaid.ncdhhs.gov/providers/medicaid-bulletins .	Reimbursement

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can't charge a Medicaid recipient a No Charge fee?		
Services		
Will there be any requirement to provide family planning and abortion services?	As required by federal law, PHPs will cover family planning services and supplies regardless of a provider's network status and will cover and pay for emergency services without regard to prior authorization or network status.	Services
Tailored or Standard Plan		
For Clarification-Can an individual be enrolled in both a Standard Plan and Tailored Plan simultaneously	A beneficiary may not be enrolled in both plans at the same time. Beneficiaries enrolled in the Standard Plan who believe they qualify for a tailored plan may apply for participation once tailored plans launch.	Tailored or Standard Plan
When will more information about the tailored plan will be coming out?	Review the information on the Behavioral Health and Intellectually/Developmental Disability Tailored Plan website, available at https://medicaid.ncdhhs.gov/behavioral-health-idd-tailored-plans , or the MCT 106 webinar on the Provider Playbook Training Courses webpage at https://medicaid.ncdhhs.gov/provider-playbook-training-courses	Tailored or Standard Plan
Any thoughts about were Therapeutic Foster Care children would be considered-Tailored or Standard Plan?	Beneficiaries in foster care, those who are former foster care youth and those in adoptive placement are excluded from managed care until 2021.	Tailored or Standard Plan
Transformation		
My question wasn't presented for an answer. Will it be addressed later?	Please send an email with any questions you may have related to Medicaid Managed Care to: Medicaid.Transformation@dhhs.nc.gov	Transformation
Is there a web location for the entire 1115 waiver as approved?	To review the 1115 Waiver and related documents, go to https://www.ncdhhs.gov/assistance/medicaid-transformation/proposed-program-design	Transformation
can you show slide of the regions? how do we know what region we are in?	Please refer to: https://files.nc.gov/ncdhhs/medicaid/Managed-Care-Regions-and-Rollout.pdf	Transformation
If regional education is requested (patients and providers), will you provide (region 6 specifically) how do you go about setting that up?	Please see the Provider Playbook for Medicaid Transformation at: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicoid-managed-care	Transformation
If my questions were not specifically answered, who may we reach out to for further clarification?	In addition to the information on the Medicaid Transformation website (https://www.ncdhhs.gov/assistance/medicaid-transformation), providers are encouraged to review the training courses and question and answer section on the Provider Playbook for Medicaid Transformation at: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicoid-managed-care If there are additional questions, providers may contact the Medicaid SWAT team at: MedicaidSWAT@dhhs.nc.gov or by calling 919-527-7460.	Transformation

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After this conference call what is the website for questions?	Please email: Medicaid.Transformation@dhs.nc.gov	Transformation
How long will the FFS plan be in operation after Managed Care is launched in all regions of NC?	Beneficiaries ineligible or excluded from managed care will remain in the Medicaid Direct program. In addition, some services are carved out of managed care and will continue to be covered under Medicaid Direct processes. For more information, review the resources available at: https://medicaid.ncdhhs.gov/providers/provider-playbook-medicare-managed-care	Transformation
Any clue as to time line for key actions to be completed	Additional announcements about managed care will be made on the Medicaid Transformation website https://www.ncdhhs.gov/medicaid-transformation .	Transformation
Question we have is Medicaid program as it is today totally going away? What are the populations that will continue to operate as fee for service?	The present-day Medicaid, fee-for-service program, will continue to operate to serve excluded, exempt and delayed populations, although it will be a smaller program now called Medicaid Direct. For a complete understanding of Medicaid managed care mandatory, excluded, exempt and delayed populations 2015-245 as amended by S.L. 2016-121; Sections 4 - 6 of S.L. 2018-49; and S.L. 2018-48.	Transformation
What is the name of the policy that was released on May 18th?	The policy paper that was released on May 18, 2018 was entitled "Supporting Provider Transition to Medicaid Managed Care." It can be found at https://files.nc.gov/ncdhhs/documents/ProviderTransition_PolicyPaper_FINAL_20180518.pdf	Transformation
Where can providers find research on how managed care organizations have helped Medicaid patients in other states? The feedback on social media in other states is not positive regarding how Medicaid patients are managed in other states who have MCOs.	See information provided on the Medicaid.gov website at https://www.medicare.gov/medicaid/managed-care/index.html	Transformation